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Selling in a Down Economy

Jeremy Durant

If you are like most salespeople I speak with, your outlook for 2009 is a bleak one. I don't blame you – the news is discouraging - jobs being cut, companies conducting first-time layoffs, budgets being minimized. But as the old saying goes, "If it bleeds, it leads." Of course, the media may focus on the negative elements to increase viewership, but what they aren't telling you is that there are still plenty of sales to be made. Yes, 2009 may not be an ideal time to sell but this dramatic change presents a unique opportunity.

Here are some tips for selling in a down economy-

Focus on Value and ROI

What is the point of paying 25-50% more for a brand-name printer cartridge when a client can get the same output and quality from an after-market one? Customers do like the security and reliability of a well-known brand; but in this down economy, illustrate the dollar amount saved with the same quality printing. This can be done in many creative ways. 25-50% savings could be \$30-\$40 per cartridge. That's a movie night with a loved one or a meal with the family. Illustrate the emotional benefits so that a customer understands the superior value.

Ask the Right Questions

Don't make any assumptions regarding what the customer values. Ask questions- focus on current issues they are dealing with, what problems these lead to, and changes that could be made leading to a payoff. By asking the right questions, you will understand what the customer truly values and hopefully lead them to a moment when they tell you the benefits of your product. Let me repeat, don't assume anything! One client may buy an after-market cartridge because of the cost benefits, another may buy because of less environmental impact. There can be various reasons. If you ask the right questions, you can tailor your pitch to their individual buying motive.

Leverage Current Customer Relationships

Many salespeople forget that current customers can serve as their most effective champions. Make sure to take advantage of your client network, and don't hesitate to ask for referrals from customers you have an excellent relationship with. If you're referred to a new prospect, your product/service should already have some credibility before you even meet with them. In this down economy, the exponential nature of referrals is a great way to maximize the number of qualified prospects you are selling to.

You cannot lose sight of sales methods that have been proven over time. Stick to the fundamentals and always project confidence and credibility. Don't do anything that can be perceived as desperate. Have faith in your sales ability and your product, and you should be able to succeed in these difficult economic times.

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FREE SHIPPING!

**On all ground shipments that
total \$300 or more***

* Excludes special order items

inkjets



Manufacturer	Cart #	Part Number	C = Compatible R = Reman	Models
Brother		LC41BK	R	Brother Intellifax 1840C/2440C, MFC: 210C/3240C/420CN/5440CN/5840CN/620CN - Ink Cartridge, Black
Brother		LC41C	R	Brother Intellifax 1840C/2440C, MFC: 210C/3240C/420CN/5440CN/5840CN/620CN - Ink Cartridge, Cyan
Brother		LC41M	R	Brother Intellifax 1840C/2440C, MFC: 210C/3240C/420CN/5440CN/5840CN/620CN - Ink Cartridge, Magenta
Brother		LC41Y	R	Brother Intellifax 1840C/2440C, MFC: 210C/3240C/420CN/5440CN/5840CN/620CN - Ink Cartridge, Yellow
Brother		LC51BK	R	Brother DCP 130, Fax 1360/1860/1960C/2480C, MFC 240C/440CN/665CW/845CW/3360C/5460CN/5860CN - Ink Cartridge, Black
Brother		LC51C	R	Brother DCP 130, Fax 1360/1860/1960C/2480C, MFC 240C/440CN/665CW/845CW/3360C/5460CN/5860CN - Ink Cartridge, Cyan
Brother		LC51M	R	Brother DCP 130, Fax 1360/1860/1960C/2480C, MFC 240C/440CN/665CW/845CW/3360C/5460CN/5860CN - Ink Cartridge, Magenta
Brother		LC51Y	R	Brother DCP 130, Fax 1360/1860/1960C/2480C, MFC 240C/440CN/665CW/845CW/3360C/5460CN/5860CN - Ink Cartridge, Yellow
Canon	#40	PG40	R	iP1600/MP 150/170/450 (PG-40) - Ink Cartridge, & MP 160, 180 Black; Cross Compatible with the Canon PG-30 in these models only: iP1800, iP2600, MP140, MP190, MP210, MP470, MX300, MX310
Canon	#41	CL41	R	iP1600/iP6210D/iP6220D/MP 150/170/450 (CL-41) - Ink Cartridge, Tri-Color; Cross Compatible with the Canon PG-30 in these models only: iP1800, iP2600, MP140, MP190, MP210, MP470, MX300, MX310
Canon	#50	PG50	R	ip1600,MP150,170,450
Canon	#51	CL51	R	ip1600,6210D,6220D,MP150,170,450
Canon	#52	CL52	R	ip6210D,6220D
Canon		CLI-8BK	R	Canon iP4200/4300/5200/5200R/6600D/6700D, MP 500/530/600/800/800R/810/830/950/960, PIXMA Pro 9000 (CLI-8BK) - Ink Tank, Black
Canon		CLI-8C	R	Canon iP4200/4300/5200/5200R/6600D/6700D, MP 500/530/600/800/800R/810/830/950/960, PIXMA Pro 9000 (CLI-8C) - Ink Tank, Cyan
Canon		CLI-8M	R	Canon iP4200/4300/5200/5200R/6600D/6700D, MP 500/530/600/800/800R/810/830/950/960, PIXMA Pro 9000 (CLI-8M) - Ink Tank, Magenta
Canon		CLI-8Y	R	Canon iP4200/4300/5200/5200R/6600D/6700D, MP 500/530/600/800/800R/810/830/950/960, PIXMA Pro 9000 (CLI-8Y) - Ink Tank, Yellow
Canon		CLI-8PC	R	Canon iP4200/4300/5200/5200R/6600D/6700D, MP 500/600/800/800R/810/830/950/960, PIXMA Pro 9000 (CLI-8PC) - Ink Tank, Photo Cyan
Canon		CLI-8PM	R	Canon iP4200/4300/5200/5200R/6600D/6700D, MP 500/600/800/800R/810/830/950/960, PIXMA Pro 9000 (CLI-8PM) - Ink Tank, Photo Magenta
Canon		PGI-5BK	R	Canon iP4200/5200/5200R/6600D; MP 500/780/800/800R/830/950 (PGI-5BK) - Ink Tank, Black
Canon		BC02	R	BJ100/200/200e/200ex/220JC/220JS/230/BJC1000/150/210/240 Photo/240/240L/250/255, B360MF, Fax MULTIPASS 1000 (BC-02) (Replaces F45-0241-410) - Ink Cartridge, Black

Manufacturer	Cart #	Part Number	C = Compatible R = Reman	Models
Canon		BX3	R	Fax 15/B100/B110/B120/B140/B150/B155/B45/ B540/B550/B640/B95, MULTIPASS 10MFP/800 (BX-3) - Ink Cartridge, Black
Canon		BC05	R	BJC 150/210/240/250/1000 Series (BC-05) - Ink Cartridge, Tri-Color
Canon		BC20	R	BJC 2000/2010/2100/2110/2115/4000/4100/4200/4 300/4400/4550/4650/5500 MultiPages C20/2500/3 0/3000/3500/50/5000/530/545/5500/555/560/635 (BC-20) - Ink Cartridge, Black
Canon		BCI21/24BK	C	BJC2000/2010/2100/2110/2114/2115/2120/213 0/4000/4100/4200/ 4300/4304/4400/4550/4650 /5000/5100/5500/CFX-B380IF/B380IF MFP/S100/ S200/300/330/i320, Fax B210C MFP/B215C/B230C MFP/B740/MuiltPages C20 MFP/C2500/C30/C3000 MFP/C3500 MFP/C50 MFP/C5000 MFP/C530 MFP/ C545 MFP/C5500/C555 MFP/C560 MFP/C635 MFP/ C70 MFP/C75 MFP/C80 MFP (BCI-21B/BCI-24BK) - Ink Tank, Black
Canon		BCI21/24C	C	BJC2000/2010/2100/2110/2114/2115/2120/213 0/4000/4100/4200/ 4300/4304/4400/4550/4650 /5000/5100/5500/CFX-B380IF/B380IF MFP/S100/ S200/300/330/i320, Fax B210C MFP/B215C/B230C MFP/B740/MuiltPages C20 MFP/C2500/C30/C3000 MFP/C3500 MFP/C50 MFP/C5000 MFP/C530 MFP/ C545 MFP/C5500/C555 MFP/C560 MFP/C635 MFP/ C70 MFP/C75 MFP/C80 MFP (BCI-21C/BCI24C) - Ink Tank, Tri-Color
Canon		BCI10B	C	BJ30/BJC35v/50/55/70/80/85/NoteJet Illicx/Starwrit- er Jet 300/350C/4000/LR1 (BC-10) - Ink Tank, Black
Canon		BCI11B	C	BJC70,50,80 Black
Canon		BCI11C	C	BJC70,50,80 Color
Canon		BCI15B	C	i70 Black
Canon		BCI15C	C	i70 Color
Canon		BCI16C	C	ip90 Color
Canon		BCI-3eBK	R	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/ iP4000R/iP5000/S400/S450/S500/S520/S530D/ S600/S630/S750/i550/i850/i860/MultiPASS C100/ 400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eBK) - Ink Tank, Black
Canon		BCI-3/6C	R	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/ iP4000R/iP5000/S400/S450/S500/S520/S530D/ S600/S630/S750/i550/i850/i860/MultiPASS C100/ 400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eC/BCI-6C) - Ink Tank, Cyan
Canon		BCI-3/6M	R	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/ iP4000R/iP5000/S400/S450/S500/S520/S530D/ S600/S630/S750/i550/i850/i860/MultiPASS C100/ 400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eM/BCI-6M) - Ink Tank, Magenta
Canon		BCI-3/6Y	R	BJC 3000/6000/6100/6200/6500/iP3000/iP4000/ iP4000R/iP5000/S400/S450/S500/S520/S530D/ S600/S630/S750/i550/i850/i860/MultiPASS C100/ 400/600F/700/730/750/755/760/780/F30/F50/LR1 (BCI-3eY/BCI-6Y) - Ink Tank, Yellow
Canon		BCI-6BK BCI-3PB	R	BJC 8200/i860/i900D/i960/i9900/iP4000/iP4000R/ iP5000/iP6000D/iP8500/S800/S820/S820D/S830D/ S900/S9000/MultiPASS 750/760/780 Photo (BCI-6- BK) - Ink Tank, Black
Canon		BCI-3/6PC	R	BJC3000/6000 Photo Cyan
Canon		BCI-3/6PM	R	BJC3000/6000 Photo Magenta

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Canon		BCI-6G	C	i990,i9900,i9950,ip8500 Green
Canon		BCI-6R	C	i990,i9900,i9950,ip8500 Red
Dell		M4640	R	922/924/942/944/962/964 (M4640) - Ink Cartridge, Black (Series 5)
Dell		M4646	R	922/924/942/944/962/964 (M4646) - Ink Cartridge, Tri-Color (Series 5)
Dell		T0529	R	720/A920 (use Lex 10N0016) (Series 1) Black
Dell		T0530	R	720/A920 (use Lex 10N0026) (Series 1) Color
Dell		7Y743	R	A940/A960 (use Lex 18L0032) (Series 2) Black
Dell		7Y745	R	A940/A960 (use Lex 18L0042) (Series 2) Color
Dell		JF333	R	725 / Aio810 (Series 6) Color
Dell		DH828 <i>limited avail.</i>	R	Aio966 Replaces CH883 (Series 7) Black
Dell		DH829 <i>limited avail.</i>	R	Aio966 Replaces CH884 (Series 7) Color
Dell		FH214 <i>limited avail.</i>	R	Aio966 (Series 7) Photo
Dell		MK990	R	Aio926 (Series 9) Black
Dell		MK991	R	Aio926 (Series 9) Color
Epson	ET050	S187093 T013201	R	EPSON CARTRIDGES S020187 ; S020093
Epson	ET051	S189108	R	EPSON CARTRIDGES S020108 ; S020189
Epson	ET052	S191089 T014201	R	EPSON CARTRIDGES S020089 ; S020191
Epson	ET053	S193110	R	EPSON CARTRIDGES S0200193 ; S020110
Epson	ET001	T001011	R	Epson Stylus 1200
Epson	ET003	T003011	R	Epson Stylus 900/900N/900G/980/980N Black
Epson	ET005	T005011	R	Epson Stylus 900/900N/900G/980/980N color
Epson	ET007	T007201	R	Epson Stylus Photo 780/870/875/1270 Black
Epson	ET008	T008201	R	Epson Stylus Photo 780/870/875 Color
Epson	ET009	T009201	R	Epson Stylus Photo 1270 Color
Epson		T013201	R	Epson Stylus C20, C20SX, C20UX, C40, C40S, C40SX, C40UX, Stylus Color 480SX, 480SXU, 580.
Epson		T014201	R	Epson Stylus C20, C20SX, C20UX, C40, C40S, C40SX, C40UX, Stylus Color 480SX, 480SXU, 580.
Epson	ET019	T019201	R	Epson Stylus Color 880 Black
Epson	ET020	T020201	R	Epson Stylus Color 880 Color
Epson	ET017	T017201	R	Epson Stylus Color 680/777 Black
Epson	ET018	T018201	R	Epson Stylus Color 680/777 Color
Epson	ET026	T026201	R	Epson Stylus Photo 810/820 Black
Epson	ET027	T027201	R	Epson Stylus Photo 810/820 Color
Epson	ET028	T028201	R	Epson Stylus C60 Black
Epson	ET029	T029201	R	Epson Stylus C60 Color
Epson	ET036	T036120	R	Epson Stylus C42/C44 Black
Epson	ET037	T037020	R	Epson Stylus C42/C44 Color
Epson	ET040	T040120	R	Epson Stylus C62 Black
Epson	ET041	T041020	R	Epson Stylus C62 Color
Epson	ET321	T032120	R	Epson Stylus C80 Black
Epson	ET322	T032220	R	Epson Stylus C80 Cyan
Epson	ET323	T032320	R	Epson Stylus C80 Magenta
Epson	ET324	T032420	R	Epson Stylus C80 Yellow
Epson	ET422	T042220	R	Epson Stylus C82 Cyan
Epson	ET423	T042320	R	Epson Stylus C82 Magenta
Epson	ET424	T042420	R	Epson Stylus C82 Yellow
Epson	ET431	T043120	R	Epson Stylus C84/CX6400 Black, HC
Epson	ET441	T044120	R	Epson Stylus C64/C84/CX6400 Black

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Epson	ET442	T044220	R	Epson Stylus C64/C84/CX6400 Cyan
Epson	ET443	T044320	R	Epson Stylus C64/C84/CX6400 Magenta
Epson	ET444	T044420	R	Epson Stylus C64/C84/CX6400 Yellow
Epson	ET481	T048120	R	Epson Stylus Photo R300/R300M/RX500 Black
Epson	ET482	T048220	R	Epson Stylus Photo R300/R300M/RX500 Cyan
Epson	ET483	T048320	R	Epson Stylus Photo R300/R300M/RX500 Magenta
Epson	ET484	T048420	R	Epson Stylus Photo R300/R300M/RX500 Yellow
Epson	ET485	T048520	R	Epson Stylus Photo R300/R300M/RX500 Photo Cyan
Epson	ET486	T048620	R	Epson Stylus Photo R300/R300M/RX500 Photo Magenta
Epson	ET601	T060120	R	Epson Stylus C88/CX3800/CX3810/CX4800/ CX5800/CX7800 Black
Epson	ET602	T060220	R	Epson Stylus C88/CX3800/CX3810/CX4800/ CX5800/CX7800 Cyan
Epson	ET603	T060320	R	Epson Stylus C88/CX3800/CX3810/CX4800/ CX5800/CX7800 Magenta
Epson	ET604	T060420	R	Epson Stylus C88/CX3800/CX3810/CX4800/ CX5800/CX7800 Yellow
Epson	ET331	T033120	R	Epson Stylus Photo 950/960 Black
Epson	ET332	T033220	R	Epson Stylus Photo 950/960 Cyan
Epson	ET333	T033320	R	Epson Stylus Photo 950/960 Magenta
Epson	ET334	T033420	R	Epson Stylus Photo 950/960 Yellow
Epson	ET335	T033520	R	Epson Stylus Photo 950/960 P. Cyan
Epson	ET336	T033620	R	Epson Stylus Photo 950/960 P. Magenta
Epson	ET341	T034120	R	Epson Stylus Photo 2100/2200 Photo Black
Epson	ET342	T034220	R	Epson Stylus Photo 2100/2200 Cyan
Epson	ET343	T034320	R	Epson Stylus Photo 2100/2200 Magenta
Epson	ET344	T034420	R	Epson Stylus Photo 2100/2200 Yellow
Epson	ET345	T034520	R	Epson Stylus Photo 2100/2200 L. Cyan
Epson	ET346	T034620	R	Epson Stylus Photo 2100/2200 L. Magenta
Epson	ET347	T034720	R	Epson Stylus Photo 2100/2200 L. Black
Epson	ET348	T034820	R	Epson Stylus Photo 2100/2200 Matte. Black
Epson	ET540	T054020	R	Epson Stylus Photo R800 Gloss Optimizer
Epson	ET541	T054120	R	Epson Stylus Photo R800 Photo Black
Epson	ET542	T054220	R	Epson Stylus Photo R800 Cyan
Epson	ET543	T054320	R	Epson Stylus Photo R800 Magenta
Epson	ET544	T054420	R	Epson Stylus Photo R800 Yellow
Epson	ET547	T054720	R	Epson Stylus Photo R800 Red
Epson	ET548	T054820	R	Epson Stylus Photo R800 Matte Black
Epson	ET549	T054920	R	Epson Stylus Photo R800 Blue
Epson	ET591	T059120	R	Epson Stylus Photo R2400 Photo Black
Epson	ET592	T059220	R	Epson Stylus Photo R2400 Cyan
Epson	ET593	T059320	R	Epson Stylus Photo R2400 Magenta
Epson	ET594	T059420	R	Epson Stylus Photo R2400 Yellow
Epson	ET595	T059520	R	Epson Stylus Photo R2400 Light Cyan
Epson	ET596	T059620	R	Epson Stylus Photo R2400 Light Magenta
Epson	ET597	T059720	R	Epson Stylus Photo R2400 Light Black
Epson	ET598	T059820	R	Epson Stylus Photo R2400 Matte Black
Epson	ET599	T059920	R	Epson Stylus Photo R2400 Light Light Black
HP	#25	51625A	R	DeskJet 200/310/320/340/400/420c/500c/500c/540/550c/560c, DeskWriter 310/320/540/550c/560c/C (HP 25) - Inkjet Cartridge, Tri-Color
HP	#26	51626A	R	DeskJet Plus/400 Color/400L/420C/500 Color/500C/510/520/540 Color/550C Color/560C Color/550C, DeskWriter C/400/510/520/540 Color/550C Color/560C Color/690C/694C/2279A, DesignJet Plotter 200/220/600 Fax 200/300/310/700/750/800/900/950, OfficeJet LX/300 MFP/330/350/380 (HP 26) - Inkjet Cartridge, Black

Manufacturer	Cart #	Part Number	C = Compatible R = Reman	Models
HP	#29	51629A	R	DeskJet 600/600C/660/660se/670C/670TV/672C/680C/682C/ 690C/692C/693C/694C/695C/697C, DeskWriter 660/660C/680/680C/694C Fax 910/920, OfficeJet 500MFP/520MFP/570MFP/580MFP/590MFP/600MFP/610MFP/630MFP/635MFP/700MFP/710MFP/720MFP, Printer/Scanner/Copier 370/380 (HP 29) - Inkjet Cartridge, Black
HP	#40A	51640A	R	Deskjet 1200C, COPYJET, M, Designjet 230, 250C, 330, 350C, 430, 450C, 455CA, 488CA, 650C
HP	#40C	51640C	R	Deskjet 1200C, 1220C, Color Copier 210, COPYJET, M Cyan
HP	#40M	51640M	R	Deskjet 1200C, 1220C, Color Copier 210, COPYJET, M Magenta
HP	#40Y	51640Y	R	Deskjet 1200C, 1220C, Color Copier 210, COPYJET, M yellow
HP	#41	51641A	R	Color Copier 110/120, DeskJet 820C/820Cse/820Cxi/850C/855C/ 855Cse/855Cxi/870C/870Cse/870Csi/870Cxi/1000C/1000Cse/1000Cxi/1100C/1100Cse/1100Cxi, OfficeJet Pro 1150C/1150Cse (HP 41) - Inkjet Cartridge, Tri-Color
HP	#44C	51644C	R	Designjet 350C, 450C, 455, 488, 750C, 755CM Cyan
HP	#44M	51644M	R	Designjet 350C, 450C, 455, 488, 750C, 755CM Magenta
HP	#44Y	51644Y	R	Designjet 350C, 450C, 455, 488, 750C, 755CM yellow
HP	#45	51645A	R	DeskJet 710C/712C/720C/722C/820/830C/832C/850C/855/870/880/ 882/890/895/930/932/935C/950/952/96/970/990/995C/ 1000Cse/1000Cxi/1100/1120/1125/1220/1600, DesignJet 700/750/750C Plus/755CM (HP 45) - Inkjet Cartridge, Black
HP	#45V	6195/C8842	R	Versatile Ink - Replace Mail Systems With
HP	#45FD	51645AFD	R	Ultra Fast Dry (Black) - Mail Systems
HP	#45FD	C6168	R	Fast Dry (Red) - Mail Systems
HP	#45FD	C6169	R	Fast Dry (Green) - Mail Systems
HP	#45FD	C6173	R	Fast Dry (Blue) - Mail Systems
HP	#49	51649A	R	DeskJet 350C/350CBI/600/610C/610CL/12C/600C/630C/648/656C/660/670/672C/ 680C/682C/690C/692C/693/694C/695C/697C, DeskWriter 660/660C/680/680C/690/694C, OfficeJet 700/710/720/600/610/630/500/520/570/580/590 (HP 49) - Inkjet Cartridge, Tri-Color
HP	#50C	51650C	R	Designjet 250C, 650 Cyan
HP	#50M	51650M	R	Designjet 250C, 650 magenta
HP	#50Y	51650Y	R	Designjet 250C, 650 yellow
HP	#23	C1823D	R	DeskJet 700/710C/712C/720C/722C/810C/815/830C/832C/880/882/890C/895/1120/1125, Color Copier 140/145/150/155/160/170/260/270, OfficeJet T45/T65 Series R40/R60/R80/1170/1175, Printer/Scanner/Copier 500 (HP 23) - Inkjet Cartridge, Tri-Color
HP	#11C	C4836AN	R	Business Inkjet 1100/1100d/1100dtn/2200/2230/2280/2600/CP1700, Designjet 10PS/20PS/50PS/K850 (HP 11) - Inkjet Cartridge, Cyan
HP	#11M	C4837AN	R	Business Inkjet 1100/1100d/1100dtn/2200/2230/2280/2600/CP1700, Designjet 10PS/20PS/50PS/K850 (HP 11) - Inkjet Cartridge, Magenta
HP	#11Y	C4838AN	R	Business Inkjet 1100/1100d/1100dtn/2200/2230/2280/2600/CP1700, Designjet 10PS/20PS/50PS/K850 (HP 11) - Inkjet Cartridge, Yellow



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HP	#10C	C4841A (Chipped)	R	Designjet 2000/2500, Designjet Color PRO GA/CAD (HP 10) - Inkjet Cartridge, Cyan
HP	#10Y	C4842A	R	Designjet 2000/2500, Designjet Color PRO GA/CAD (HP 10) - Inkjet Cartridge, Yellow
HP	#10M	C4843A	R	Designjet 2000/2500, Designjet Color PRO GA/CAD (HP 10) - Inkjet Cartridge, Magenta
HP	#10B	C4844A	R	Business Inkjet 1100/1100d/1100dtn/2200/2230/2280/2600/CP1700, Designjet 2000/2500, Designjet Color PRO GA/CAD/K850 (HP 10) - Inkjet Cartridge, Black
HP	#12	C4804A	R	Business Jet 3000 Cyan Ink Cartridge
HP	#12	C4805A	R	Business Jet 3000 Magenta Ink Cartridge
HP	#12	C4806A	R	Business Jet 3000 Yellow Ink cartridge
HP	#82	C4911A	R	DesignJet 500,500ps,800,800ps Cyan Ink Cartridge
HP	#82	C4912A	R	DesignJet 500,500ps,800,800ps Magenta Ink Cartridge
HP	#82	C4913A	R	DesignJet 500,500ps,800,800ps Yellow Ink Cartridge
HP	#84	C5016A	R	DesignJet 120, 10ps,20ps,50ps Black Ink Cartridge
HP	#84	C5017A	R	DesignJet 120, 10ps,20ps,50ps Cyan Ink Cartridge
HP	#84	C5018A	R	DesignJet 120, 10ps,20ps,50ps Light Magenta Ink Cartridge
HP	#85	C9425A	R	DesignJet 130,130nr,30,30n,90,90r Cyan Ink Cartridge
HP	#85	C9426A	R	DesignJet 130,130nr,30,30n,90,90r Magenta Ink Cartridge
HP	#85	C9427A	R	DesignJet 130,130nr,30,30n,90,90r Yellow Ink Cartridge
HP	#85	C9428A	R	DesignJet 130,130nr,30,30n,90,90r Light Cyan Ink Cartridge
HP	#85	C9429A	R	DesignJet 130,130nr,30,30n,90,90r Light Magenta Ink Cartridge
HP	#14C	C5010DN	R	7110/7130/7140xi/d125xi/d135/d145/d155xi/cp1160/Copier 610 (HP 14) - Ink Cartridge, Tri Color
HP	#14B	C5011DN	R	7110/7130/7140xi/d125xi/d135/d145/d155xi/cp1160/Copier 610 (HP 14) - Ink Cartridge, Black
HP	#78	C6578A/D	R	DeskJet 920/932/935C/940/950/952/960/970/990/995C/1220/3820, OfficeJet K60/K80/G55/G85/G95/V40, Color Copier 190/290, PhotoSmart P1000/P1100/1115/1215/1218/1315 (HP 78) - Inkjet Cartridge, Tri-Color
HP	#20	C6614A	R	DeskJet 610C/610CL/612C/630C/640/656C, Fax 1020, Apollo P-1200U/9-2150U/P2200/P2250 (HP 20) - Inkjet Cartridge, Black
HP	#15	C6615A	R	DeskJet 810c/812c/825c/840/840c/842c/843c/845c/940/3820, OfficeJet K60/K80/V40, Printer/Scanner/Copier 500/750/950 (HP 15) - Inkjet Cartridge, Black
HP	#17	C6625AN	R	DeskJet 825C/840C/842C/845C (HP 17) - Inkjet Cartridge, Tri-Color
HP	#56	C6656AN	R	DeskJet 400/5150/5500/5650/5850/9650/9670/9680, PhotoSmart 7150/7260/7350/7450/7550/7660/7755/7760/7960, PSC 1110/1209/1210/1311/1315/1350/2100/2175/2200/2410/2510, OfficeJet 4110/4215/5505 (HP 56) - Inkjet Cartridge, Black
HP	#57	C6657AN	R	DeskJet 400/5150/5500/5550/5650w/5850/9650/9670/9680, PhotoSmart 7150/7260/7350/7450/7550/7660/7755/7760/7960, PSC 1110/1209/1210/1311/1315/1350/2100/2175/2200/2410/2510, OfficeJet 4110/4215/5505 (HP 57) - Inkjet Cartridge, Tri-Color

Manufacturer	Cart #	Part Number	C = Compatible R = Reman	Models
HP	#58	C6658AN	R	DeskJet 3620/3650/3653 Photo/3843/3845/3845xi/450cbi/450ci/450wby/5150/5550/5551/5650/5850/9650/9670/9680 Copier/Printer 410, OfficeJet 4215/4215xi/5600 Series/5605/5605z/5608/5610/5610v/5610xi/6110/6110xi, PhotoSmart 7150/7260/7350/7450/7550/7660/7755/7760/79660, PSC 1310/1311/1315/1315xi/1317/1340/1350/1350xi/1355/2105/2108/2110v/2110xi/2115/2150/2170/2171/2175v/2175xi/2200/2210/2210v/2210xi/2410/2410v/2410xi/2510/2510xi (HP 58) - Inkjet Cartridge, Photo
HP	#02B	C8721WN	R	PhotoSmart 3110/3210v/xi/3310/xi/8250/D7160/D7360 (HP 02) - Ink Cartridge, Black (High Yield)
HP	#27	C8727AN	R	DeskJet 3320/3322/3420/3425/3450/3520/3620/3650/3653/3740/3740v/3745v/3843/3845/3845xi, PSC 1310/1311/1315/1315v/1315xi/1317/2105/2108/2150/2200/2210/2210v/2210xi, Fax 1240, OfficeJet 5610//5610v/5610xi (HP 27) - Inkjet Cartridge, Black
HP	#28	C8728AN	R	DeskJet 3320/3322/3420/3425/3450/3520/3550/3620/3650/3653/3740/3740v/3745v/3745v/3843/3845/3845xi, Fax 1240, OfficeJet 4215 (HP 28) - Inkjet Cartridge, Tri-Color
HP	#94	C8765WN	R	DeskJet 460c/cb/wbt/wf/5740/xi/ 6520/xi/ 6540/dt/xi/6620/xi/6830v/6840/df/xi/9800 (HP 94) - Inkjet Cartridge, Black
HP	#95	C8766WN	R	DeskJet 5740/xi/6520/xi/6540/dt/xi (HP 95) - Inkjet Cartridge, Tri-Color
HP	#96	C8767WN	R	DeskJet 5740/5740xi/5743/5745/5748/5940/5940xi/6520/6520xi/6540/6540dt/6540xi/6830v/6840/6840dt/6840xi/6940/6940dt/6980/6980dt/9800/9800d, OfficeJet 7210/7210v/7210xi/7310AIO/7310xiAIO/7410/7410xi, PhotoSmart 2600/2610/2610v/2610xi/2710/2710xi/8050/8050v/8150/8150v/8150xi/8450/8450xi/8750/PSC2610/PSC2710 (HP 96) - Inkjet Cartridge, Black
HP	#02C	C8771WN	R	PhotoSmart 3110/3210v/xi/3310/xi/8250/D7160/D7360 (HP 02) - Ink Cartridge, Cyan (High Yield)
HP	#02M	C8772WN	R	PhotoSmart 3110/3210v/xi/3310/xi/8250/D7160/D7360 (HP 02) - Ink Cartridge, Magenta (High Yield)
HP	#02Y	C8773WN	R	PhotoSmart 3110/3210v/xi/3310/xi/8250/D7160/D7360 (HP 02) - Ink Cartridge, Yellow (High Yield)
HP	#02LC	C8774WN	R	PhotoSmart 3110/3210v/xi/3310/xi/8250/D7160/D7360 (HP 02) - Ink Cartridge, Light Cyan (High Yield)
HP	#02LM	C8775WN	R	PhotoSmart 3110/3210v/xi/3310/xi/8250/D7160/D7360 (HP 02) - Ink Cartridge, Light Magenta (High Yield)
HP	#21	C9351AN	R	DeskJet 3910/3915/3918/3920/3930/3930v/3938/3940/3940v OfficeJet 5600 Series/5605/5605z/5608/5610/5610v/5610xi PSC 1400 Series/1401/1402/1403/1406/1408/1410/1410v/1410xi/1415/1417 (HP 21) - Inkjet Cartridge, Black
HP	#22	C9352AN	R	DeskJet 3910/3915/3918/3920/3930/3930v/3938/3940/3940v OfficeJet 5600 Series/5605/5605z/5608/5610/5610v/5610xi PSC 1400 Series/1401/1402/1403/1406/1408/1410/1410v/1410xi/1415/1417 (HP 22) - Inkjet Cartridge, Tri-Color
HP	#59	C9359A	R	145/245/7660/7755/7760/7960 Photo Gray
HP	#102	C9360AN	R	8750 Photo Gray Ink Cartridge

Manufacturer	Cart #	Part Number	C = Compatible R = Reman	Models
HP	#93	C9361WN	R	DeskJet 5440/5440v/5440xi, OfficeJet 6310AIO, PhotoSmart 7850/C3180 AIO, PSC 1507/1510/1510v/1510xi (HP 93) - Inkjet Cartridge, Tri-Color
HP	#92	C9362WN	R	DeskJet 5440/5440v/5440xi, OfficeJet 6310AIO, PhotoSmart 7850/C3180 AIO, PSC 1507/1510/1510v/1510xi (HP 92) - Inkjet Cartridge, Black
HP	#97	C9363WN	R	DeskJet 460c/5740/5740xi/5743/5745/5748/5940/5940xi/6520/6520xi/6540/6540dt/6540xi/6830v/6840/6840dt/6840xi/6940/6940dt/6980/6980dt/9800/9800d, OfficeJet 6200/6210AIO/6210vAIO/6210xiAIO/7210/7210v/7210xi/7310AIO/7310xiAIO/7410/7410xi, PhotoSmart 2600/2610/2610v/2610xi/2710/2710xi/325/325xi/335/335v (HP 97) - Inkjet Cartridge, Tri-Color
HP	#98	C9364WN	R	DeskJet D4160, PhotoSmart 2575/v/xi/8050/C4180 AIO (HP 98) - Ink Cartridge, Black
HP	#100	C9368AN	R	7210/7310/7410/8750/8450/8150/8050/7850/2610/2710/2570/2575/422/425/428/475/325/335/375/385/9800/6830/6840/6620/6520/6540/460/8350/gray
HP	#99	C9369WN	R	HP DeskJet D4160, PhotoSmart 2575/v/xi/8050/C4180 AIO (HP 99) - Ink Cartridge, Tri-Color Photo
HP	#88	C9385AN #88	R	K550
HP	#88	C9386AN #88 C9391AN #88 HC	R	K550
HP	#88	C9387AN #88 C9392AN #88 HC	R	K550
HP	#88	C9388AN #88 C9393AN #88 HC	R	K550
HP	#88	C9396AN #88 HC	R	K550
HP	#110	CB304AN	R	A432,A434,A433,A436,A516,A526,A616,A626,A716,A826 Color Ink Cartridge - Tri-Color
HP	#74	CB335WN	R	Officejet J5780, Photosmart C4280,C5280, D5360 (HP74) - Ink Cartridge, Black
HP	#74XL	CB336WN	R	Officejet J5780 - Black
HP	#75	CB337WN	R	Officejet J5780, Photosmart C4280,C5280, D5360 (HP 75) - Ink Cartridge, Color
HP	#75XL	CB338WN	R	Officejet J5780 - Color
HP	Black UV	C4940A 680ml	R	5000/5500 OEM Direct replacement Micro Porous Approved
HP	Cyan UV	C4941A 680ml	R	5000/5500 OEM Direct replacement Micro Porous Approved
HP	Mag UV	C4942A 680ml	R	5000/5500 OEM Direct replacement Micro Porous Approved
HP	Yellow UV	C4943A 680ml	R	5000/5500 OEM Direct replacement Micro Porous Approved
HP	LT Cyan UV	C4944A 680ml	R	5000/5500 OEM Direct replacement Micro Porous Approved
HP	LT Mag UV	C4945A 680ml	R	5000/5500 OEM Direct replacement Micro Porous Approved

Manufacturer	Cart #	Part Number		C = Compatible R = Reman	Models
HP	Black UV	C4940A 680ml Non Micro Porous		R	5000/5500 Works on all swellable coatings including Gloss Polys
HP	Cyan UV	C4941A 680ml Non Micro Porous		R	5000/5500 Works on all swellable coatings including Gloss Polys
HP	Mag UV	C4942A 680ml Non Micro Porous		R	5000/5500 Works on all swellable coatings including Gloss Polys
HP	Yellow UV	C4943A 680ml Non Micro Porous		R	5000/5500 Works on all swellable coatings including Gloss Polys
HP	LT Cyan UV	C4944A 680ml Non Micro Porous		R	5000/5500 Works on all swellable coatings including Gloss Polys
HP	LT Mag UV	C4945A 680ml Non Micro Porous		R	5000/5500 Works on all swellable coatings including Gloss Polys
HP	Black Dye	C4930A 680ml Dye		R	5000/5500 OEM Direct replacement
HP	Cyan Dye	C4931A 680ml Dye		R	5000/5500 OEM Direct replacement
HP	Mag Dye	C4932A 680ml Dye		R	5000/5500 OEM Direct replacement
HP	Yellow Dye	C4933A 680ml Dye		R	5000/5500 OEM Direct replacement
HP	LT Cyan Dye	C4934A 680ml Dye		R	5000/5500 OEM Direct replacement
HP	LT Mag Dye	C4935A 680ml Dye		R	1050/1055 OEM Direct replacement
HP	Black	C4871A 350ML		R	1050/1055 OEM Direct replacement
HP	Mag	C4847A 350ML		R	1050/1055 OEM Direct replacement
HP	Yellow	C4848A 350ML		R	1050/1055 OEM Direct replacement
HP	Cyan	C4849A 350ML		R	1050/1055 OEM Direct replacement
HP	60407	C6615DN 51640A 51645A		C	DeskJet 800/900/3800/700/800/900/1000 /1100/1200/1600/6100/9300, Photosmart 1000/1100/1200/1300, PSC 500/700/900, OfficeJet 511/0/V/G/K/R/T/PRO 1150/1170, Copiers 100/200 (HP 15/40/45) - Auto Refill Kit, Black
HP	60408	C6625A C1823D 51641A C6578AN/DN		C	DeskJet 900/1200/3800/6100/9300/700/800/1100, PhotoSmart 1000/1100/1200/1300, PSC 700/900/500, OfficeJet 5110/G/K/V/R/T/PRO 1170, Copiers 100/200/300, Fax 1200 (HP 17/23/41/78) - Auto Refill Kit, Color
HP	60405	C9351AN C8727AN C6656AN C9362WN C8765WN C8767WN C9364WN		C	DeskJet 3320/3420/3425/3520/3550/3620/3650/3740/3745/3843/3845/3847/450/5150/5550/5650/5850/9650/9670/9680/5740/6520/6540/6620/6830/6840/9800, PhotoSmart 7150/7260/7350/7450/7550/7660 (HP 21/27/56/92/94/96/98) - Auto Refill Kit, Black
HP	60406	C9352AN C8728AN C6657AN		C	DeskJet 3300/3400/3520/3550/3620/3740/3745/3843/3845/3847/400/5150/5500/5650/5850/9650/9670/9680, PhotoSmart 100/130/145/230/245/7150/7260/7350/7450/7550/7660/7755/7760/7960, PSC 1110/1209 (HP 22/28/57) - Auto Refill Kit, Color
HP	60418	C9361WN C8766WN C9363WN		C	DeskJet 5740/6520/6540/6620/6830/6840/9800, PhotoSmart 325/335/375/385/475/8150/8450/8750, PSC 1600/1610/2350/2355, OfficeJet 6200/6210/7210/7310/7410 (HP 93/95/97) - Auto Refill Kit, Color
Kodak	#10	1215581		C	Easyshare 5100/5300/5500 Black (not for ESP series)

Manufacturer	Cart #	Part Number	C = Compatible R = Reman	Models
Kodak	#10	1810829	C	Easysshare 5100/5300/5500 Color (not for ESP series)
Lexmark	#16	10N0016	R	Lexmark Z13/Z23/Z25/Z33/Z35Z515/Z605/Z615/
Dell		T0529 N5878 310-4142 K1014		Z75/X1150/X1185/X2250/i3 (#16), Dell 720, AIO A920 MFP - Ink Cartridge, Black
Lexmark	#26	10N0026	R	Lexmark Z13/Z23/Z33/Z25/Z35/Z515/Z605/Z615/
Dell		T0530 N5882 310-4143 K1017		Z75/X1150/X1185/X2250/i3 (#26), Dell 720, AIO A920 MFP - Ink Cartridge, Color
Lexmark	#50 #70	12A1970 17G0050	R	3200/5700/5770/7000/7200/7200V/X63/X73/X83/ X85/ Z11/Z31/Z42/Z43/Z45/Z45se/Z51/Z52/Z53/ Z82, Optra 40/45 (#70/50) - Ink Cartridge, Black
Lexmark	#80 #60 #20	12A1980 17G0060 15M0120	R	3200/5700/5770/7000/7200/7200V/Z11/Z31, Optra 40/45 (#80/60/20) - Ink Cartridge, Color
Lexmark	#90	12A1990	R	X125, Z31, Z42, Z43, Z45, Z51, Z53, Z54, Z703, Z705, Z715, Z82
Lexmark		13400HC	R	1000, 1020, 1100, 2030, 2050, 2055, 3000 (Replaces IN700)
Lexmark		13619HC	R	1000, 1020, 1100, 2030, 2050, 2055, 3000
Lexmark	#31	18C0031	R	P915,4350,6250 X3350,5250,5270,7170,7350,8350 Z816
Lexmark	#32	18C0032	R	P915/P4350/P6250/X3350/X5250/X5270/X7170/ X7350/X8350/Z816 (#32) - Ink Cartridge, Black
Lexmark	#33	18C0033	R	P315/P915/P4350/P6250/X3350/X5250/X5270/ X7170/X7350/X8350/Z816 (#33) - Ink Cartridge, Color
Lexmark	#34	18C0034 18C1528 18C1623 18C1428	R	P915/P4350/P6250/X3350/X5250/X5270/X7170/ X7350/X8350/Z816 (#28/34) - Ink Cartridge, Black (High Yield)
Lexmark	#35	18C0035 18C1529 18C1624 18C1429	R	P315/P915/P4350/P6250/X3350/X5250/X5270/ X7170/X7350/X8350/Z816 (#29/35) - Ink Cartridge, Color (High Yield)
Lexmark Dell	#82	18L0032 7Y743 310-3540 X0502 310-4631 X0502	R	Lexmark Z55/Z65/Z65p/X5150/X6150/X6170 (#82), Dell AIO A940/A960 - Ink Cartridge, Black
Lexmark Dell	#83	18L0042 7Y745 310-3541 X0504 310-4633 X0504	R	Lexmark Z55/Z55se/Z65/Z65n/Z65p/X5150/X6150/ X6170 (#83), Dell AIO A940/A960 - Ink Cartridge, Color
Lexmark	#43	18Y0143	R	X350, X4850, X6570, X9350 Color Ink cartridge (Limited Supplies)
Lexmark	#44	18Y0144	R	X4850, X6570, X9350 Black Ink Cartridge (Limited Supplies)
Lexmark	#1	18C0781	R	Z700, X2300 Series Color Ink Cartridge
Lexmark	#2	18C0190	R	X2480, X2580, X3480, X3580, X4580, Z1480 Color Ink Cartridge
Lexmark	#3	18C1530	R	X2480, X2580, X3480, X3580, X4580, Z1480 Black Ink Cartridge (Limited Supplies)
Lexmark Dell	60415	10N0016 10N0217 18L0032 T0529 7Y743	C	Lexmark Z13/Z23/Z25/Z33/Z35/Z515/Z605/Z615/ Z75/X1150/X1185/X2250/i3 (#16/17/82), Dell 720, AIO A920 MFP - Auto Refill Kit, Black
Lexmark Dell	60416	10N0026 10N0027 T0530	C	Lexmark Z13/Z23/Z25/Z33/Z35/Z515/Z605/Z615/ Z75/X1150/X1185/X2250/i3 (#26/27), Dell 720, AIO A920 MFP - Auto Refill Kit, Color

Manufacturer	Cart #	Part Number	C = Compatible R = Reman	Models
Lexmark	60413	12A1970 17G0050	C	Z12/Z22/Z32/Z705/Z715/P707/P3100/ 3200/5000 /5700/5770/7000/7200/7200V/X63/X73/X83/X85/ X125/X4250/X4270/Z11/Z31/Z42/Z43/Z45/Z45se/ Z51/Z52/Z53/Z82/Optra (#70/50) - Auto Refill Kit, Black
Lexmark	60414	12A1980 17G0060 15M0120 15M0125	C	Z12/Z22/Z32/Z715/3200/5000/5700/5770/7000 /7200/7800V/Z11/Z31, Optra Color 40/45/X63/ X73/X83/X125/X4250/X4270/Z42/Z43/Z45/Z45se/ Z51/Z52/Z53/Z82/Z705/Z715/ZP122/P707/P3100 (#80/60/20/25) - Auto Refill Kit, Color
Pitney Bowes		621-1	C	Pitney Bowes DM500 and DM550 Postage Meters (formerly 620-1)
Pitney Bowes		765-0	C	Personal Postage Meter DM200/DM300/DM400 - Ink Cartridge, Red
Pitney Bowes		767-1	C	Post Perfect Postage Meter B700 - Thermal Ribbon Cartridge, Red (2-pack)
Pitney Bowes		769-0	C	"Personal Postage" Meter E700/E707 - Ink Cartridge, Red
Pitney Bowes		793-5	C	Postage Meter DM100i/DM200L/P700 - Ink Cartridge, Red
Pitney Bowes		797-0 797-Q	C	Postage Meter K700/K7MO "Mailstation/Mailstation2" - Ink Cartridge, Red
Postalia		510019530100	C	Postage ribbon 3/pack model T1000
Pitney Bowes		765-3	C	Digital Mailing Machine DM200i/DM300i/DM300L/ DM400i/DM400L/1P00 - Ink Cartridge
Xerox		8R12591	R	Workcentre WC490CX, XK35C, XK40C, XK50CX - Color
Xerox		8R7881	R	Docuprint C20, NC20, XJ8C, XJ9C, Workcentre WC365C, WC365CX, WC470CX, WC480CX, WC490-CX, XK35C, XK40C, XK50CX - Black
Xerox		8R7880	R	Docuprint C20, NC20, XJ8C, XJ9C, Workcentre WC365C, WC365CX, WC470CX, WC480CX - Color
Xerox		8R12728	C	Docuprint M750, M760, M950 Series (Y100) (8R7971) - Black
Xerox		8R7660	C	Docuprint XJ4C, XJ6C, Workcentre WC450CP - Black (Same as 8R7994)
Xerox		8R7661	C	Docuprint C6, C8, XJ4C, XJ6C, Workcentre WC450, WC450CP - Cyan
Xerox		8R7662	C	Docuprint C6, C8, XJ4C, XJ6C, Workcentre WC450, WC450CP - Magenta
Xerox		8R7663	C	Docuprint C6, C8, XJ4C, XJ6C, Workcentre WC450, WC450CP - Yellow
Xerox		8R7972	C	Docuprint M750, M760, M950 Series - Cyan
Xerox		8R7973	C	Docuprint M750, M760, M950 Series - Magenta



toners



OEM	OEM Item No.	Product Description/Compatibility	Yield
Brother	TN11BK	HL 4000CN - Toner Cartridge, Black	8,500
Brother	TN11C	HL 4000CN - Toner Cartridge, Cyan	6,000
Brother	TN11M	HL 4000CN - Toner Cartridge, Magenta	6,000
Brother	TN11Y	HL 4000CN - Toner Cartridge, Yellow	6,000
Brother	TN12BK	HL 4200CN - Toner Cartridge, Black	9,000
Brother	TN12C	HL 4200CN - Toner Cartridge, Cyan	6,000
Brother	TN12M	HL 4200CN - Toner Cartridge, Magenta	6,000
Brother	TN12Y	HL 4200CN - Toner Cartridge, Yellow	6,000
Brother	DR200	HL700/720/730/760 intellifax 2550/2600/2750/3550/3650/3750	20,000
Brother	DR250	IntelliFax PPF2800/2900/3800, MFC 4800/6800, PPF 2800/2900/3800, DCP 1000 - Drum	12,000
Brother	DR350	HL 2040/2070N, FAX 2820/2920, MFC 7220/7225N/7420/7820N DCP 7020 - Print Cartridge	12,000
Brother	DR400	HL 1230/1240/1250/1270N/1430/1435/1440/1450/1470N/P2500 MFP, IntelliFax 4100/4750 MFP/4750e/5750 MFP/5750e, MFC 8300MFP/850MFP/8500MFP/860 MFP/8700/9600MFP/9650MFP/9660/9660N/9700MFP/9750MFP/9760MFP/9800 /9850MFP/9860/9870MFP/9880/9800N/P2500MFP, DCP 1200Digital/1400 Digital MFP - Drum	20,000
Brother	DR500	HL 1650/1670N/1850/1870N/5040/5050/5070N/ MFC 8420MFP/8820D MFP/8820DN MFP, DCP-8020/8025D/8025DN, ix2700MFP/ix2701MFP, SX2100-MFP - Drum	20,000
Brother	DR510	DCP 8040/8045D/HL/5140/5150D/5150DLT/5170DN/5170DLT, MFC 8220/8440/8840D/8840DN - Drum	20,000
Brother	DR520	HL5240,5250,5280 MFC8460,8860,8870	25,000
Brother	TN100HL	HL600,630,645,650,655,660	2,200
Brother	TN250 TN200HL TN300HL TN5000PF	HL 700/720/730+/730DX/760/760+/760DX/760DX+/1040/1050/1060/1070/820, Fax 8000P/8050P/8060P/8200P/8250P/8650P, IntelliFax PPF 2550ML/2600/2750/2800/2900/3550/3650/3750MFP/3800 MFC 4300MFP/4350MFP/4450MFP/4550MFP/4550+MFP/4600MFP/4650MFP/4800/6550MC MFP/6650MFP/6800/7550MC MFP/7650 MC MFP/7750 MFP/9050MFC/9060/9500 MFP/9550 MFC, P2000 MFP, MFC P2000MFP, DCP 1000, PPF 2600/2750/2800/2900/3550/3650/3750/3800, Omniafax L620 MFP/L620e/L621 MFP - Print Cartridge	2,200
Brother	TN330	DCP-7040, HL-2140/HL-2170W, MFC-7440N/MFC-7840W - Toner Cartridge (Limited Availability)	1,500
Brother	TN360	DCP-7040, HL-2140/HL-2170W, MFC-7440N/MFC-7840W - Toner Cartridge (High Yield) (Limited Availability)	2,600
Brother	TN350	HL 2040/2070N, FAX 2820/2920, MFC 7220/7225N/7420/7820N DCP 7020 - Print Cartridge	2,500
Brother	TN430/460	HL 1030/1230/1240/1250/1270N/1430/1435/1440/1450/1470N/1850/1870N/P2500 MFP, MFC 8300 MFP/850 MFP/8500 MFP/8600 MFP/8700/9600 MFP/9650 MFP/9660N/9700 MFP/9750 MFP/9760 MFP/9800/9850 MFP/9860/9870 MFP/9880/9880N/P2500 MFP, DCP 1200 Digital /1400 Digital MFP, Fax 4750/5750/8350P/8360P/8750P/ IntelliFax PPF 4100/4750 MFP/4750 MFP/4750e/5750 MFP/5750e - Print Cartridge (High Yield)	6,000
Brother	TN530/560	HL 1650/1670N/1850/1870N, MFC 8420 MFP/8220D MFP/8820DN MFP, DCP 8020/8025D/8025DN - Print Cartridge (High Yield)	6,500
Brother	TN540/570	HL 5130/5140/5150D/5150DLT/5170DN/5170DLT, MFC 8220 MFP/8440 MFP/8840D MFP/8840DN MFP, DCP 8040 MFP/8045D MFP - Print Cartridge (High Yield)	6,700
Brother	TN550/580	Brother DCP 8060/8065DN/HL 5240/5250DN/5250DNT/5270DN/5280DW/MFC 8460N/8660DN/8860DN/8870DW - Print Cartridge	7,000
Canon	0264B001AA (Type 106)	ImageCLASS MF6530/6550/6560/6560cx/6580/6580cx - Toner Cartridge	5,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
Canon	GPR-18 0384B003AA	imageRUNNER 2016/2016i/2020/2020i - Toner	8,300
Canon	NPG-1 1372A006AA	NP 1215/1218/1520/1820/2020/2120/6116/6220/6221 - Toner	3,800
Canon	NPG-7 1377A002AA	NP 6025/6030/6330/C250/C330 - Toner	10,000
Canon	NPG-11 1382A003AA 1382A005AA	NP 6012/6012F/6412/6412F/7130/7130F/C120/C122/C122F/C130F/C130) - Toner	5,000
Canon	NPG-12 1383A003AA 1383A001AA	NP 6085 - Toner	33,000
Canon	NPG-14 1385A002AA	NP 6045/6545/6551/6560 - Toner	30,000
Canon	1388A003AA	GP200 MFP/GP200E MFP/GP200F MPF/GP200S MFP/200D/GP215 MFP/GP220/GP225/GP335, Digital/GP405 Digital, ImageRUNNER 200L Digital/200F/210 Digital - Toner	9,600
Canon	GPR-2 1389A004AA	330/330S/400/400S - Toner	10,600
Canon	GPR-1 1390A003AA	GP555/GP605, imageRUNNER 60/550 Digital/600 Digital/7200/8070 - Toner	99,000
Canon	E20/40 1491A002AA	FC200/204/220310/336, PC 140/150/160/300/310/320/325/ 330/330L/400/420/425/428/430/530/550/710/720/730/735/740/745/760/ 770/775/785/790/795/860/880/890/920/921/940/941/950/980/981 (E40) - Toner Cartridge (High Yield)	4,000
Canon	FX1 1551A002AA	Laser Class L700/L720/7L60/L770/L775/L777/L780/L785/L790/L3300/L3300i (FX1) - Toner Cartridge	4,000
Canon	FX2 1556A002BA	Laser Class 5000/5500/7000/7100/7500/7700 (FX2) - Toner Cartridge	4,000
Canon	FX3 1557A002BA	Laser Fax CFX-LC2050/2060/L3500/L4000/L4500/L75/Faxphone L80/Imageclass 1100/Multipass L6000 (FX3) - Toner Cartridge	2,700
Canon	FX4 1558A002AA	Laser Class 8500/9000/9000L/9000MS/9000S/9500/9500MS/9500S (FX4) - Toner Cartridge	4,000
Canon	FX6 1559A002AA	L1000, Laser Class 3170 MFP/3175MFP/3175MS MFP (FX6) - Toner Cartridge	5,000
Canon	EP-62 3842A002AA	FP300/FP400, imageCLASS 2200 Digital/2210 Digital/2220 Digital/2250 DIGITAL, Laser Printer LBP1610/LBP1620/LBP1810/LBP1820/LBP62X/LBP840/LBP850/LBP870/LBP880/LBP910 Copier/Printer GP160F (EP-62) - Toner	10,000
Canon	GPR-4 4234A003AA	imageRUNNER 5000s/5020/6000/6020 (GPR-4) - Toner	33,000
Canon	GPR-6 6647A003AA	imageRUNNER 2200 Digital/2220i Digital/2220N Digital/2800 Digital/3300 Digital/3320i Digital/3320N Digital (GPR-6) - Toner	15,000
Canon	GPR-7 6748A003AA	imageRUNNER 105/105+/85/85+/8500 Digital/9070 (GPR-7) - Toner	73,200
Canon	L50 6812A001AA	imageCLASS D660/D661/D680/Digital MFP/D760/Digital/D761/D780/D860/D861/D880, PC1060/1061/1080F (L50) - Toner Cartridge	5,000
Canon	GPR-8 6836A003AA	imageRUNNER 1600/2000/2010F (GPR-8) - Toner	7,850
Canon	FX7 7621A001AA	L2000/L2000 IP, Laser Class 710/720i/730i (FX7) - Toner Cartridge	4,500
Canon	GPR-10 7814A003AA	imageRUNNER 1210/1230/1270F/1310/1330/1370F (GPR-10) - Toner	5,300
Canon	S35 7833A001AA	imageCLASS D320 Digital MFP/D340 Digital MFP, Fax L400/L170, LaserClass 310 MFP/510, PC D320 (S35) - Toner Cartridge	3,500
Canon	X25 8489A001AA	imageCLASS MF3110/5530/5550/5730/5750/5770 (X25) - Toner Cartridge	2,500
Canon	FX8 8955A001AA	L400, FAXPHONE L170, ImageCLASS D320 Digital MFP/D340 Digital MFP, Laser Class 510, Copier PC-D320/PC-D340 (FX8) - Toner Cartridge	3,500
Canon	GPR-15 9629A003AA	imageRUNNER 2230/2270/2830/2870 (GPR-15) - Toner	21,000
Canon	GPR-16 9634A003AA	imageRUNNER 3530/3570/4570 (GPR-16) - Toner	24,000
Canon	FX9/FX10 0263B001A	Faxphone L120, imageCLASS MF4150 - Toner Cartridge (FX9/FX10)	2,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
Dell	310-3545 R0893(M) 310-3543 R0895(M) 310-3544 R0892(M) 310-3542 R0894(M)	P1500 - Toner Cartridge, <u>MICR</u> (High Yield)	6,000
Dell	310-3547 R0887(M) 310-3674 R0884(M) 310-3546 R0886(M) 310-3548 R0883(M)	S2500/S2500N - Toner Cartridge, <u>MICR</u> (High Yield)	10,000
Dell	310-4131 X2046(M) 310-4133 W2989(M) 310-4132 D1853(M) 310-4134 D1851(M)	M5200n - Toner Cartridge, <u>MICR</u> (High Yield)	21,000
Dell	310-4585 C3044(M) 310-4587 Y2044(M) 310-4549 X2046(M) 310-4572 W2989(M)	W5300n - Toner Cartridge, <u>MICR</u> (High Yield)	32,000
Dell	310-5400 Y5007(M) 310-5402 Y5009(M) 310-5399 U5698(M) 310-5401 X5011(M)	1700/1700n/1710 - Toner Cartridge, <u>MICR</u> (High Yield)	6,000
Dell	310-7945 PF658 310-7943 PF656	Dell 1815DN MFC - Toner Cartridge (High Yield)	5,000
Dell	310-8707 GR332 310-8709 PY449 310-8706 MW559 310-8708 RP441 310-8700 GR332 310-8702 PY449 310-8699 MW559 310-8701 RP441	Dell 1720/1720DN - Toner Cartridge (High Yield)	6,000
Epson	S050190	AcuLaser C1100/CX11/CX11N/CX11F - Toner Cartridge, Black (High Yield) Cross Compatible with Epson C1100 (UK/EU)	4,000
Epson	S050191 S050187	AcuLaser C1100/CX11/CX11N/CX11F - Toner Cartridge, Yellow (High Yield) Cross Compatible with Epson C1100 (UK/EU)	4,000
Epson	S050192 S050188	AcuLaser C1100/CX11/CX11N/CX11F - Toner Cartridge, Magenta (High Yield) Cross Compatible with Epson C1100 (UK/EU)	4,000
Epson	S050193 S050189	AcuLaser CX11/CX11N/CX11F - Toner Cartridge, Cyan (High Yield) Cross Compatible with Epson C1100 (UK/EU)	4,000
Gestetner Lanier Ricoh Savin	1800006 480-0018 885149 4310	Gestetner 3235/3245/P7045, Lanier 5235/5245/5435/5445 MFD, Ricoh Aficio 340/350/350E/355/355E/450/450E/455/455E (Type 3100D), Savin 2035DP/2045DP/9935DP/9945DP (Type 3100D) - Toner	27,000
Gestetner Lanier Ricoh Savin	2960707 2960925 480-0015 480-0017 885154 889613 889842 4309 9634	Gestetner 3220/3225 (Type 20D, 2015D), Lanier 5020 MFD/5025 MFD, Ricoh Aficio 200/250 (Type 20D, Type 2105D) (Replaces 889842), Savin 9920DP/9925DP (Type 20D, Type 2105D) - Toner	8,000
Gestetner Lanier Ricoh Savin	2960904 480-0011 885144 4305	Gestetner 2640E/2850E/3240/D3640/D425, Lanier 5040MFD, Ricoh Aficio 400/401/500 (Type 11D), Savin 9940/9940DPC/9950/9950DP (Type IID) - Toner	20,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
Gestetner Lanier Ricoh Savin	89846 480-0032 885208 9846	Gestetner 3222/3227/P7027/P7032 (Type ST27), Lanier 5222/5227, Ricoh Aficio 220/270 (Type 2110D), Savin 9922DP/9927DP/SLP27/SLP32 (Type ST27) - Toner	11,000
Gestetner Lanier Ricoh Savin	89852 480-0038 885235 9852	Gestetner 3270/3355/3370/5502 (Type DT28), Lanier 5455/5470, Ricoh Aficio 551/700/1055 (Type 5105D), Savin 2055DP/2070DP/2555 (Type 5570) - Toner	43,000
Gestetner Lanier Ricoh Savin	89856 480-0053 885247 9856	Gestetner 3502/3502P/4502/4502P/P7145 (Type 3502), Lanier 2045/2145/5635/5645, Ricoh Aficio 1035/1045/AP4510 (Type 3105D), Savin 2535/2535P/2545/2545P (Type 2535) - Toner	23,000
Gestetner Lanier Ricoh Savin	89883 480-0089 885400 9883	Gestetner 6002/7502 (Type 6075), Lanier LD060/075/151/160/175 (Type 611D), Ricoh Aficio 1060/1075/2060/2075 (Type 6110D), Savin 2560/2575/4051/4051sp/4060sp/4075/4075sp (Type 6075) - Toner	43,000
Gestetner Ricoh	2960917 887716	Gestetner 2613/2613Z/2713/2713Z/3413/3413S/3713/3713S, Ricoh FT3013/3213/3513/3713 (Type 320) - Toner	10,000
HP	C4149A	Color LaserJet 8500/8550 Series - Toner Cartridge with chip, Black	17,000
HP	C4150A	Color LaserJet 8500/8550 Series - Toner Cartridge with chip, Cyan	8,500
HP	C4151A	Color LaserJet 8500/8550 Series - Toner Cartridge with chip, Magenta	8,500
HP	C4152A	Color LaserJet 8500/8550 Series - Toner Cartridge with chip, Yellow	8,500
HP	C4191A	Color LaserJet 4500/4550 Series - Toner Cartridge with chip, Black	9,000
HP	C4192A	Color LaserJet 4500/4550 Series - Toner Cartridge with chip, Cyan	6,000
HP	C4193A	Color LaserJet 4500/4550 Series - Toner Cartridge with chip, Magenta	6,000
HP	C4194A	Color LaserJet 4500/4550 Series - Toner Cartridge with chip, Yellow	6,000
HP	C4195A	Color LaserJet 4500/4550 Series - Drum with chip	25,000
HP	C9700A Q3960A	Color LaserJet 1500/2500/2550/2820/2840 - Toner Cartridge with chip, Black	5,000
HP	C9701A Q3961A	Color LaserJet 1500/2500/2550/2820/2840 - Toner Cartridge with chip, Cyan	4,000
HP	C9702A Q3962A	Color LaserJet 1500/2500/2550/2820/2840 - Toner Cartridge with chip, Yellow	4,000
HP	C9703A Q3963A	Color LaserJet 1500/2500/2550/2820/2840 - Toner Cartridge with chip, Magenta	4,000
HP	C9720A	Color LaserJet 4600 Series with chip - Toner Cartridge with chip, Black	9,000
HP	C9721A	Color LaserJet 4600 Series - Toner Cartridge with chip, Cyan	8,000
HP	C9722A	Color LaserJet 4600 Series - Toner Cartridge with chip, Yellow	8,000
HP	C9723A	Color LaserJet 4600 Series - Toner Cartridge with chip, Magenta	8,000
HP	CB400A	Color LaserJet CP4005 - Toner Cartridge, Black	7,500
HP	CB401A	Color LaserJet CP4005 - Toner Cartridge, Cyan	7,500
HP	CB402A	Color LaserJet CP4005 - Toner Cartridge, Yellow	7,500
HP	CB403A	Color LaserJet CP4005 - Toner Cartridge, Magenta	7,500
HP	Q2670A	Color LaserJet 3500/3550/3700 - Toner Cartridge with chip, Black	6,000
HP	Q2671A	Color LaserJet 3500/3500n/3550/3550n - Toner Cartridge with chip, Cyan	4,000
HP	Q2672A	Color LaserJet 3500/3500n/3550/3550n - Toner Cartridge with chip, Yellow	4,000
HP	Q2673A	Color LaserJet 3500/3500n/3550/3550n - Toner Cartridge with chip, Magenta	4,000
HP	Q2681A	Color LaserJet 3700 - Toner Cartridge with chip, Cyan	6,000
HP	Q2682A	Color LaserJet 3700 - Toner Cartridge with chip, Yellow	6,000
HP	Q2683A	Color LaserJet 3700 - Toner Cartridge with chip, Magenta	6,000



OEM	OEM Item No.	Product Description/Compatibility	Yield
HP	Q5950A	Color LaserJet 4700 - Toner Cartridge with chip, Black	11,000
HP	Q5951A	Color LaserJet 4700 - Toner Cartridge with chip, Cyan	10,000
HP	Q5952A	Color LaserJet 4700 - Toner Cartridge with chip, Yellow	10,000
HP	Q5953A	Color LaserJet 4700 - Toner Cartridge with chip, Magenta	10,000
HP	Q6000A	Color LaserJet 1600, 2600, CM1015 MFP/CM1017 MFP - Toner Cartridge with Chip, Black	2,500
HP	Q6001A	Color LaserJet 1600, 2600, CM1015 MFP/CM1017 MFP - Toner Cartridge with Chip, Cyan	2,000
HP	Q6002A	Color LaserJet 1600, 2600, CM1015 MFP/CM1017 MFP - Toner Cartridge with Chip, Yellow	2,000
HP	Q6003A	Color LaserJet 1600, 2600, CM1015 MFP/CM1017 MFP - Toner Cartridge with Chip, Magenta	2,000
HP	Q6460A	Color LaserJet 4730mfp - Toner Cartridge with chip, Black	12,000
HP	Q6461A	Color LaserJet 4730mfp - Toner Cartridge with chip, Cyan	12,000
HP	Q6462A	Color LaserJet 4730mfp - Toner Cartridge with chip, Yellow	12,000
HP	Q6463A	Color LaserJet 4730mfp - Toner Cartridge with chip, Magenta	12,000
HP	Q6470A	Color LaserJet 3600/3800/CP3505 - Toner Cartridge with chip, Black	6,000
HP	Q6471A	Color LaserJet 3600 - Toner Cartridge with chip, Cyan	4,000
HP	Q6472A	Color LaserJet 3600 - Toner Cartridge with chip, Yellow	4,000
HP	Q6473A	Color LaserJet 3600 - Toner Cartridge with chip, Magenta	4,000
HP	Q7581A	Color LaserJet 3800/CP3505 - Toner Cartridge with chip, Cyan	6,000
HP	Q7582A	Color LaserJet 3800/CP3505 - Toner Cartridge with chip, Yellow	6,000
HP	Q7583A	Color LaserJet 3800/CP3505 - Toner Cartridge with chip, Magenta	6,000
HP	92274A	LaserJet 4L/4ML/4P/4MP (PX) - Toner Cartridge	3,350
HP	92275A	LaserJet IIP/IIP+/IIIP (LX) - Toner Cartridge	3,500
HP	92291A	LaserJet IIIsi/ IIIsiMX/4si/4siMX (NX) - Toner Cartridge	10,250
HP	92295A	LaserJet II/IIID/III/IIID (SX) - Toner Cartridge	4,000
HP	92298X	LaserJet 4/4M/4+/4M+/5/5M/5N/5Se (EX) - Toner Cartridge (High Yield)	8,800
HP	C3900A	LaserJet 4V/4MV (BX) - Toner Cartridge	8,100
HP	C3903A	LaserJet 5P/5MP/6P/6MP/6PXi/6PSE/6RE (VX) - Toner Cartridge	4,000
HP	C3906A	LaserJet 5L/6LXi/6LSF/3100/3150 Series (AX) - Toner Cartridge	2,500
HP	C3909X	LaserJet 5si/5Si Mopier/5Si MX/5Si NX/8000/8000DN/8000N (WX) - Toner Cartridge (High Yield)	17,100
HP	C4092A	LaserJet 1100/1100A/3200 - Toner Cartridge	2,500
HP	C4096A	LaserJet 2100/2200 Series - Toner Cartridge	5,000
HP	C4127X	LaserJet 4000/4050 Series, Brother HL2460/2460N - Toner Cartridge (High Yield)	10,000
HP	C4129X	LaserJet 5000/5100 Series - Toner Cartridge (High Yield)	10,500
HP	C4182X	LaserJet 8100/8150 Series - Toner Cartridge (High Yield)	22,000
HP	C7115A	LaserJet 1000/1200/1220/3300 Series/3380 AIO - Toner Cartridge	2500
HP	C7115X	LaserJet 1000/1200/1220/3300 Series/3380 AIO - Toner Cartridge (High Yield)	3500
HP	C8061X	LaserJet 4100 Series - Toner Cartridge with chip (High Yield)	10,000
HP	C8543X	LaserJet 9000 Series - Toner Cartridge with chip (High Yield)	30,000
HP	Q1338A	LaserJet 4200 Series - Toner Cartridge with chip	12,000
HP	Q1339A	LaserJet 4300 Series - Toner Cartridge with chip	18,000
HP	Q2610A	LaserJet 2300 Series - Toner Cartridge with chip	6,000
HP	Q2612A	LaserJet 1010/1012/1015/1020/1022/1022n/1022nw, AIO 3015 MFP/3020 MFP/3030 MFP - Toner Cartridge	2,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
HP	Q2612X	LaserJet 1010/1012/1015/1020/1022/1022n/1022nw, AIO 3015 MFP/3020 MFP/3030 MFP - Toner Cartridge	3,000
HP	Q2613A	LaserJet 1300/1300n Series - Toner Cartridge with chip	2,500
HP	Q2613X	LaserJet 1300/1300n Series - Toner Cartridge with chip (High Yield)	4,000
HP	Q2624A	LaserJet 1150 Series - Toner Cartridge	2,500
HP	Q2624X	LaserJet 1150 Series - Toner Cartridge (High Yield)	4,000
HP	Q5942A	LaserJet 4240/4250/4350 - Toner Cartridge with chip	10,000
HP	Q5942X	LaserJet 4250/4350 - Toner Cartridge with chip (High Yield)	20,000
HP	Q5945A	LaserJet 4345mfp Series - Toner Cartridge with chip	18,000
HP	Q5949A	LaserJet 1160/1320 Series - Toner Cartridge with chip	2,500
HP	Q5949X	LaserJet 1320 Series - Toner Cartridge with chip (High Yield) For use with HP Model 1320 Only	6,000
HP	Q6511A	LaserJet 2400 Series - Toner Cartridge with chip	6,000
HP	Q6511X	LaserJet 2400 Series - Toner Cartridge with chip (High Yield)	12,000
HP	Q7516A	LaserJet 5200 - Toner Cartridge	12,000
HP	Q7551A	LaserJet P3005, P3005D, P3005N, P3005DN, P3005X, M3027X, M3035 - Toner Cartridge	6,500
HP	Q7551X	LaserJet P3005, P3005D, P3005N, P3005DN, P3005X, M3027X, M3035 - Toner Cartridge (High Yield)	13,000
HP	Q7553A	LaserJet P2015, P2015D, P2015N, P2015DN, P2015X - Toner Cartridge	3,000
HP	Q7553X	LaserJet P2015, P2015D, P2015N, P2015DN, P2015X - Toner Cartridge (High Yield)	7,000
HP	Q7570A	LaserJet M5025mfp/M5035mfp - Toner Cartridge	15,000
HP	C2037	LaserJet 4+/ 4M+ Maintenance Kit (110V) - Contains Multipurpose Tray Pickup Roller Upper & Lower Cassette Pickup Rollers, Separation Pad, Trtansfer Roller and Fusing Assembly	200,000
HP	C2062	LaserJet IIIsi/ IIIsiMX/ 4si/ 4siMX Maintenance Kit (110V) - Contains Fusing Assembly, Six Feed Rollers, Transfer Roller, Transfer Roller Clip, Duplex D-Roller and Latex Gloves	200,000
HP	C3914A	LaserJet 8100/8150 Series Maintenance Kit (110V) - Contains Fuser Assembly, Transfer Roller Assembly and 8 Feed Separation Rollers	350,000
HP	C3971B	LaserJet 5si/ 8000 Series Maintenance Kit (110V) - Contains 1 Fuser Assembly, 1 Transfer Roller and 8 Feed Separation Rollers	350,000
HP	C4110R	LaserJet 5000 Maintenance Kit (110V) - Contains Fusing Assembly, Separation Rollers, Transfer Roller, Feed Rollers and Pickup Roller (Replaces C4110-67914)	150,000
HP	C4118	LaserJet 4000/ 4050 Series Maintenance Kit (110V) - Contains Fuser Assembly, 3 Separation Rollers, Transfer Rollers, 3 Paper Feeder Rollers, Pick-up Roller and Instruction Manual	200,000
HP	C8057A	LaserJet 4100 Series Maintenance Kit (110V) - Contains Fusing Assembly, Transfer Roller, Tool To Remove Transfer Roller, Tray 1 Pickup Roller, 3 Feed Rollers and 3 Separation Rollers (Replaces C8057-67902)	200,000
HP	C9152A	LaserJet 9000 Series Maintenance Kit (110V) - Contains Fuser, Roller Assembly, Transfer Roller Assembly, Pickup Rollers and Separation	350,000
HP	H3974	LaserJet 2100 Maintenance Kit (110V) - Contains Fuser, Roller Assembly, Transfer Roller Assembly, Pickup Rollers and Separation Pads (Requires Service Manual)	350,000
HP	H3978	LaserJet 2200 Maintenance Kit (110V) - Contains Fuser Roller Assembly, Transfer Roller Assembly, Tray 1 & 2 Pick Up Rollers and Tray 1 & 2 Separation Pads (Requires Service Manual)	100,000
HP	Q2429A	LaserJet 4200 Maintenance Kit (110V) - Contains Multipurpose Tray Pickup Rollers, Paper Pickup Rollers, Paper Feed Rollers and Fusing Assembly	150,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
HP	Q2436A	LaserJet 4300 Series <u>Maintenance Kit</u> (110V) - Contains Fusing Assembly, Separation Roller, Transfer Roller, Feed Roller for Tray 1, 2 Feed Rollers for 500 Sheet Tray, One Feed Roller for 1 500 Sheet Tray and Instructions	200,000
HP	Q5421A	LaserJet 4250/4350 <u>Maintenance Kit</u> (110V)	225,000
HP	92274A(M)	LaserJet 4L/4ML/4P/4MP (PX) - Toner Cartridge, <u>MICR</u>	3,350
HP	92275A(M)	LaserJet IIP/IIP+/IIP (LX) - Toner Cartridge, <u>MICR</u>	3,500
HP	92295A(M)	LaserJet II/IID/III/IIID (SX) - Toner Cartridge, <u>MICR</u>	4,000
HP	C3900A(M)	LaserJet 4V/4MV(BX) - Toner Cartridge, <u>MICR</u>	8,100
HP	C3906A(M)	LaserJet 5L/6LXI/6LSF/3100/3150/3150se/3150XI (AX) - Toner Cartridge, <u>MICR</u>	2,500
HP	C4129X(M)	LaserJet 5000/5100 Series - Toner Cartridge, <u>MICR</u>	10,500
HP	C7115A(M)	LaserJet 1000/1200/1220/3300 Series/3380 AIO - Toner Cartridge with chip, <u>MICR</u>	2,500
HP	Q2612A(M)	LaserJet 1010/1012/1015/1020/1022/1022n/1022nw/AIO 3015 MFP/3020 MFP/3030 MFP - Toner Cartridge, <u>MICR</u>	2,000
HP	Q5942A(M)	LaserJet 4240/4250/4350 - Toner Cartridge with chip, <u>MICR</u>	10,000
HP	Q5942X(M)	LaserJet 4240/4250/4350 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	20,000
HP	Q5949A(M)	LaserJet 1160/1320 - Toner Cartridge with chip, <u>MICR</u>	2,500
HP IBM TROY	C3909A(M) 75P5903(M) 02-17981-001	LaserJet 5si/5Si Mopier/5Si MX/5Si NX/8000/8000DN/8000N/Mopier 240 Network Copier (WX), IBM Network Printer 24/4324 (Replaces 63H5721 (M)) - Toner Cartridge, <u>MICR</u>	12,600
HP TROY	C4092A(M) 02-81031-001	LaserJet 1100/1100A/3200 - Toner Cartridge, <u>MICR</u>	2,500
HP TROY	C4096A(M) 02-81038-001	LaserJet 2100/2200 Series - Toner Cartridge, <u>MICR</u>	5,000
HP TROY	92291A(M) 02-17763-001	LaserJet IIIsi/ IIIsiMX/ 4si/ 4siMX (NX) - Toner Cartridge, <u>MICR</u>	10,250
HP TROY	92298A(M) 02-17310-001	LaserJet 4/4M/4+/4M+/5/5M/5N/5Se (EX) - Toner Cartridge, <u>MICR</u>	6,800
HP TROY	C3903A(M) 02-18583-001	LaserJet 5P/5MP/6P/6MP/6PXI/6PSE/6RE (VX) - Toner Cartridge, <u>MICR</u>	4,000
HP TROY	C4127X(M) 02-18944-001	LaserJet 4000/4050 Series - Toner Cartridge, <u>MICR</u> (High Yield)	10,000
HP TROY	C4182X(M) 02-81023-001	LaserJet 8100/8150 Series - Toner Cartridge, <u>MICR</u>	22,000
HP TROY	C7115X(M) 02-81080-001	LaserJet 1000/1200/1220/3300 Series/3380 AIO - Toner Cartridge with chip, <u>MICR</u> (High Yield)	3,500
HP TROY	C8061X(M) 02-81076-001	LaserJet 4100 Series - Toner Cartridge with chip, <u>MICR</u>	10,000
HP TROY	C8543X(M) 02-81081-001	LaserJet 9000 Series - Toner Cartridge with chip, <u>MICR</u>	30,000
HP TROY	Q1338A(M) 02-81118-001	LaserJet 4200 Series - Toner Cartridge with chip, <u>MICR</u>	12,000
HP TROY	Q1339A(M) 02-81119-001	LaserJet 4300 Series - Toner Cartridge with chip, <u>MICR</u>	18,000
HP TROY	Q2610A(M) 02-81127-001	LaserJet 2300 Series - Toner Cartridge with chip, <u>MICR</u>	6,000
HP TROY	Q2613A(M) 02-81128-001	LaserJet 1300/1300n Series - Toner Cartridge, <u>MICR</u>	2,500
HP TROY	Q2624A(M)	LaserJet 1150 Series - Toner Cartridge, <u>MICR</u>	2,500

OEM	OEM Item No.	Product Description/Compatibility	Yield
HP TROY	Q6511A(M) 02-81133-001	LaserJet 2400 Series - Toner Cartridge with chip, <u>MICR</u>	6,000
HP TROY	Q7551A(M) 02-81201-001	LaserJet P3005, P3005D, P3005N, P3005DN, P3005X, M3027X, M3035 - Toner Cartridge, <u>MICR</u>	6,500
HP TROY	Q7553A(M) 02-81212-001	LaserJet P2015, P2015D, P2015N, P2015DN, P2015X - Toner Cartridge, <u>MICR</u>	3,000
IBM	28P1882	InfoPrint 1145 - Toner Cartridge	30,000
IBM	28P2009 28P2010	InfoPrint 1130/1140 - Toner Cartridge with chip (High Yield)	30,000
IBM	28P2420	InfoPrint 1116 - Toner Cartridge with chip (High Yield)	6,000
IBM	28P2493 28P2494	InfoPrint 1120/1125 - Toner Cartridge with chip (High Yield)	20,000
IBM	38L1410	InfoPrint 21/4322 - Toner Cartridge	15,000
IBM	53P7707	Infoprint 1222 - Toner Cartridge with chip (High Yield)	10,000
IBM	63H2401	Network Printer 17/4317, Docuprint N17/4517 - Toner Cartridge	12,000
IBM	63H3005	Network Printer 12/4312 - Toner Cartridge	6,000
IBM	75P4301 75P4303	InfoPrint 1332/1352/1372 - Toner Cartridge with chip (High Yield)	21,000
IBM	75P4305	InfoPrint 1352/1372 - Toner Cartridge with chip (Extra High Yield)	32,000
IBM	75P5709 75P5711	IBM Infoprint 1412/1412n/1512/1512n - Toner Cartridge with chip	6000
IBM	75P6959 75P6961	InfoPrint 1532/1552 - Toner Cartridge with Chip (High Yield)	21,000
IBM	75P6963	InfoPrint 1572 - Toner Cartridge with Chip (Extra High Yield)	32,000
IBM	90H0748	InfoPrint 20/4320 - Toner Cartridge	14,000
IBM	90H3566	InfoPrint 32/40/4332 - Toner Cartridge with chip	23,000
IBM	28P2493(M) 28P2494(M)	InfoPrint 1120/1125 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	20,000
IBM	63H2401(M)	Network Printer 17/4317 - Toner Cartridge, <u>MICR</u>	12,000
IBM	75P4301(M) 75P4303(M)	InfoPrint 1332/1352/1372 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	21,000
IBM	90H3566(M)	InfoPrint 32/40/4332 - Toner Cartridge with chip, <u>MICR</u>	23,000
IBM	75P6050 75P6052	IBM Infoprint 1422 - Toner Cartridge with chip (High Yield)	12,000
Imagistics	484-4	ix2700/2701/fx2100/sX2100/mx2100 - Drum	20,000
Imagistics	484-5	ix2700/2701/fx2100/sX2100/mx2100 - Toner Cartridge	6,500
Imagistics	805-6	9620/9640 AIO - Toner Cartridge	10,000
Imagistics	814-8	4100 Series - Toner Cartridge	7,500
Imagistics	814-9	4100 Series - Drum	10,000
Imagistics	815-7	9900/9910/9920/9930/2030/2050 - Toner Cartridge	10,000
Imagistics	816-8 817-5	1500/1530/1630/1640 - Toner Cartridge	10,000
Imagistics	817-6	1630/1640 - Drum	15,000
Imagistics	818-6	3400 - Toner Cartridge	6,600
Imagistics	818-7	3400 - Drum	20,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
Imagistics	824-5 824-7	3500/5000/DL1710/IX3010 (Replaces 823-5) - Drum	20,000
Imagistics	824-6	3500/5000/DL170 (Replaces 823-4) - Toner Cartridge	20,000
Konica Minolta	1710490-001	MagiColor 3100 - Toner Cartridge, Black	8,500
Konica Minolta	1710490-002	MagiColor 3100 - Toner Cartridge, Yellow	6,000
Konica Minolta	1710490-003	MagiColor 3100 - Toner Cartridge, Magenta	6,000
Konica Minolta	1710490-004	MagiColor 3100 - Toner Cartridge, Cyan	6,000
Konica Minolta	1710517-005	MagiColor 2300 - Toner Cartridge, Black (High Yield) (2350)	4,500
Konica Minolta	1710517-006	MagiColor 2300 - Toner Cartridge Yellow (High Yield) (2350)	4,500
Konica Minolta	1710517-007	MagiColor 2300 - Toner Cartridge, Magenta (High Yield) (2350)	4,500
Konica Minolta	1710517-008	MagiColor 2300 - Toner Cartridge, Cyan (High Yield) (2350)	4,500
Konica Minolta	1710550-001	MagiColor 3300 - Toner Cartridge, Black	9,000
Konica Minolta	1710550-002	MagiColor 3300 - Toner Cartridge, Yellow	6,500
Konica Minolta	1710550-003	MagiColor 3300 - Toner Cartridge, Magenta	6,500
Konica Minolta	1710550-004	MagiColor 3300 - Toner Cartridge, Cyan	6,500
Konica Minolta	946155	1290RE/1590 - Toner	2,500
Konica Minolta	947136	1015/1120/1212 - Toner	7,500
Konica Minolta	947193	2020 - Toner	2,500
Konica Minolta	947228	2125/2130/3135/4145/4155/4255 - Toner	16,000
Konica Minolta	8932-402	EP 1050/1080/1081/CS Pro (Type 101A) - Toner	5,500
Konica Minolta	8932-602	EP 3050/4050 (Type 401A) - Toner	74,000
Konica Minolta	8932-702	EP 5050/6000/6001/8015 (Type 601A) - Toner	50,000
Konica Minolta	8935-202	EP 1 083/2010 (Type 102A) - Toner	12,000
Konica Minolta	8935-302	EP 2080 (Type 202A) - Toner	20,000
Konica Minolta	8935-502	EP 4000CS/5000CS/Pro (Type 501A) - Toner	74,000
Konica Minolta	8935-802	EP 1030/1030F/1031/1031F (Type 103A) - Toner	1,500
Konica Minolta	8936-202	EP 2030/3000 (Type 204A) - Toner	23,000
Konica Minolta	8936-402 8936-602	Di181/200/200f/250/250f/251/251f/350/350f/351/351f (Type 105A, 302A) - Toner	23,000
Konica Minolta	8936-902	Di450/470/550 (Type 502A) - Toner	33,300
Konica Minolta	950564 8937-801	Di551/650/5510/7210/7155/7165/7255/7272 (Type 604A) - Toner	47,500
Konica Minolta	950757 950787 950799	7050//7060/7150 - Toner	32,000
Konica Minolta Panasonic	8935-902 FQTN62	Konica Minolta Di520/620/MT603A (Type 603A), Panasonic FP-D620 - Toner	43,000
Konica Minolta NEC	4152-611 S2534	Konica Minolta Fax 1600/2600/2800/3600/3800, NEC Nefax 655 - Toner Cartridge	6,000
Kyocera Mita	37015011	Ai 4040/5050, KM4230/5230 - Toner	22,000
Kyocera Mita	37016011	Ai 2310/2310L/3010/3010L - Toner	10,000
Kyocera Mita	37018011	Ai 1515/1515F/1810/1810F/2020 - Toner	30,000
Kyocera Mita	37085011	DC3060/4060/4090 - Toner	20,000
Kyocera Mita	37401013	DC1205/1255/1405/1415/1435/1455 - Toner	1,500
Kyocera Mita	37090011 37085011	DC1560/1860/2360/3060/4060/4090 - Toner	14,000
Kyocera Mita	TK17	FS1000+/1010 - Toner	6,000
Kyocera Mita	TK60	FS1800/1800N/3800/3800N - Toner	20,000

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Kyocera Mita	TK70 370AB011	FS9100/9100DN/9120DN/9500DN/9520DN, KM 2530/3035/3530/4030/4035/5035 - Toner	40,000
Lanier	117-0186	6613/6713/7213/7313 - Toner	4,300
Lanier	117-0224	7228/7320/7328 - Toner	8,000
Lanier Minolta Muratec NEC OKI Ricoh Sharp	491-0282 0938-402 TS120 S2522 52111401 339473 FO45ND	Lanier 1210/1210 MFD/1240/1260/1260 MFD, Minolta 2500/3500/5500/5500E/5600, Muratec F95/F98/F100/F120/F150/F160, NEC Nefax 635/637/647, OKI 5800, Ricoh 1700/MV106 (Type 70), Sharp FO-4500 /5500/5600/6500/6550/6600- Toner	7,500
Lanier Minolta Muratec NEC OKI Ricoh Sharp	491-0283 4171-302 DK120 S3522 56113601 339472 FO45DR	Lanier 1210/1210 MFD/1240/1260/1260 MFD, Minolta 2500/3500/5500/5500E/5600, Muratec F95/F98/F100/F120/F150/F160, NEC Nefax 635/637/647, OKI 5800, Ricoh 1700/MV106 (Type 70), Sharp FO-4500 /5500/5600/6500/6550/6600- Drum	20,000
Lanier Ricoh	480-0006 889347	Lanier 4900/5112, Ricoh 2500L/2600L/3000L/3100L/3200L/3500L/4500L/5600L6 100L (Type 30) (Replaces 889604) - Toner	3,000
Lanier Ricoh Savin	491-0277 339479 9841	Lanier 7560/7570, Ricoh 2400/2700L/3700L/3800L/ 4700L/4800L (Type 150), Savin 3640/3680/3685/3690/3695 (Type 150) - Toner	4,500
Lexmark	08A0476 08A0477 08A0478	Optra E320/322 - Toner Cartridge with chip (High Yield)	6,000
Lexmark	10S0150	E210 - Toner Cartridge	2,000
Lexmark	12A0825	Optra Se 3455 - Toner Cartridge with chip	23,000
Lexmark	12A5745 12A5840 12A5845	4069, Optra T Series 610/612/612n/614/614n/616 - Toner Cartridge with chip (High Yield)	25,000
Lexmark	12A6735 12A6830 12A6835	T520/522 - Toner Cartridge with chip (High Yield)	20,000
Lexmark	12A6765 12A6860 12A6865	T620/622 - Toner Cartridge with chip (High Yield)	30,000
Lexmark	12A7305 12A7400 12A7405	E321/E323 - Toner Cartridge with chip (High Yield)	6,000
Lexmark	12A7315 12A7410 12A7415	T420 - Toner Cartridge (High Yield)	10,000
Lexmark	12A7362 12A7460 12A7462	T630 - Toner Cartridge with chip (High Yield)	21,000
Lexmark	12A7365 12A7465	T632/T634 - Toner Cartridge with chip (Extra High Yield)	32,000



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Lexmark	12A8325 12A8420 12A8425	T430 - Toner Cartridge (High Yield)	12,000
Lexmark	1380200 1380520	4019/4028/4029/WinWriter 600 - Toner Cartridge (High Yield)	9,500
Lexmark	1380850 1380950 1382100 1382150	4039/3912/3916/4039-10+/4049, Optra L/Lx/Lxi/Lxi+/R/Rx/RX+/RN+/3312 Model 1/3116 Models 1,2,3 - Toner Cartridge (High Yield)	14,000
Lexmark	1382625 1382920 1382925 1382929	Optra S 1250/1255/1620/1625/1650/1855/2420/2450/2455/4059 - Toner Cartridge (High Yield)	17,600
Lexmark	13T0101 13T0301	Optra E310/E312/E312L- Toner Cartridge (High Yield)	6,000
Lexmark	17G0152 17G0154 4K00199	Optra M410/M412/M412n - Toner Cartridge (High Yield)	15,000
Lexmark	34015HA 34035HA	E230/E232/E330/E332n/E340/E342n (Replaces 12A8305/12A8405) - Toner Cartridge (High Yield)	6,000
Lexmark	64015SA 64015HA 64035HA 64004HA	T640/642 - Toner Cartridge with chip (High Yield)	21,000
Lexmark	64435XA 64415XA 64404XA	T644 - Toner Cartridge with chip (Extra High Yield)	32,000
Lexmark	69G8256	Optra E/Ep/E+/4026 - Toner Cartridge	3,000
Lexmark	X340A11G X340H11G	Lexmark E230/232/238/240/242/330/332/340/342, X340/342 - Toner Cartridge	6,000
Lexmark	99A1195	Optra S2420/2450/2455 <u>Maintenance Kit</u> 110v - Contains Fuser, 6 Pickup Rollers, Transfer Roller, Charge Roller	250,000
Lexmark	99A1970	Optra T610/612 <u>Maintenance Kit</u> 110V (Replaces 99A1764) - Contains Fuser, 6 Pickup Rollers, Transfer Roller, Charge Roller	300,000
Lexmark	99A2408	T620 <u>Maintenance Kit</u> 110V - Contains Fuser, Transfer Roller, Charge Roller	300,000
Lexmark	99A2411	T622 <u>Maintenance Kit</u> 110V - Contains Fuser, Transfer Roller, Charge Roller, Pick Rollers for Tray 1	300,000
Lexmark	99A2420	T520/522 <u>Maintenance Kit</u> 110V - Contains Fuser, Transfer Roller, Charge Roller	250,000
Lexmark	08A0476(M) 08A0477(M) 08A0478(M)	Optra E320/322 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	6,000
Lexmark	12A0825(M)	Optra Se 3455 - Toner Cartridge with chip, <u>MICR</u>	23,000
Lexmark	12A5745(M) 12A5840(M) 12A5845(M)	4069, Optra T Series 610/612/612n/614/614n/616 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	16,000
Lexmark	12A6735(M) 12A6830(M) 12A6835(M)	T520/522 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	20,000
Lexmark	12A6765(M) 12A6860(M) 12A6865(M)	T620/622 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	30,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
Lexmark	12A7305(M) 12A7400(M) 12A7405(M)	E321/E323 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	6,000
Lexmark	12A7315(M) 12A7410(M) 12A7415(M)	T420 - Toner Cartridge, <u>MICR</u> (High Yield)	10,000
Lexmark	12A7362(M) 12A7460(M) 12A7462(M)	T630/X630 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	21,000
Lexmark	12A7365(M) 12A7465(M)	T632/T634 - Toner Cartridge with chip, <u>MICR</u> (Extra High Yield)	32,000
Lexmark	12A8325(M) 12A8420(M) 12A8425(M)	T430 - Toner Cartridge, <u>MICR</u> (High Yield)	12,000
Lexmark	1382625(M) 1382920(M) 1382925(M) 1382929(M)	Optra S 1250/1255/1620/1625/1650/1855/2420/2450/2455/4059 - Toner Cartridge, <u>MICR</u> (High Yield)	17,600
Lexmark	64015SA(M) 64015HA(M) 64035HA(M)	T640/642/644 - Toner Cartridge, <u>MICR</u> (High Yield)	21,000
Lexmark	64435XA(M) 64415XA(M) 64404XA(M)	T644 - Toner Cartridge with chip (Extra High Yield) <u>MICR</u>	32,000
Lexmark Source Technologies	12A7362(M) 12A7460(M) 12A7462(M)	T630/X630/632/634 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	21,000
Lexmark Source Technologies	STI-204069X(M)	4069, Optra T Series 610/612/612n/614/614n/616 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	16,000
Lexmark Source Technologies	STI-204070(M)	T620/622 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	30,000
Lexmark Source Technologies	STI-204520(M)	T520/522 - Toner Cartridge with chip, <u>MICR</u> (High Yield)	20,000
OKI	43034801	C3200n - Toner Cartridge, Yellow (High Yield) Cross Compatible with OKI C3100 (UK/EU)	3,000
OKI	43034802	C3200n - Toner Cartridge, Magenta (High Yield) Cross Compatible with OKI C3100 (UK/EU)	3,000
OKI	43034803	C3200n - Toner Cartridge, Cyan (High Yield) Cross Compatible with OKI C3100 (UK/EU)	3,000
OKI	43034804	C3200n - Toner Cartridge, Black (High Yield) Cross Compatible with OKI C3100 (UK/EU)	3,000
OKI	43324417	C6100n/C6100dn/C6100dtn/C6100hdn - Toner Cartridge, Yellow	5,000
OKI	43324418	C6100n/C6100dn/C6100dtn/C6100hdn - Toner Cartridge, Magenta	5,000
OKI	43324419	C6100n/C6100dn/C6100dtn/C6100hdn - Toner Cartridge, Cyan	5,000
OKI	43324420	C6100n/C6100dn/C6100dtn/C6100hdn - Toner Cartridge, Black	6,000
OKI	43324466	C6000 - Toner Cartridge, Yellow	4,000
OKI	43324467	C6000 - Toner Cartridge, Magenta	4,000
OKI	43324468	C6000 - Toner Cartridge, Cyan	4,000
OKI	43324469	C6000 - Toner Cartridge, Black	5,000



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OKI	42804501 42127401	C5100/C5150/C5200/C5250/C5300/C5400/C5450/C5540MFP - Toner Cartridge, Yellow (High Yield)	5,000
OKI	42804502 42127402	C5100/C5150/C5200/C5250/C5300/C5400/C5450/C5540MFP - Toner Cartridge, Magenta (High Yield)	5,000
OKI	42804503 42127403	C5100/C5150/C5200/C5250/C5300/C5400/C5450/C5540MFP - Toner Cartridge, Cyan (High Yield)	5,000
OKI	42804504 42127404	C5100/C5150/C5200/C5250/C5300/C5400/C5450/C5540MFP - Toner Cartridge, Black (High Yield)	5,000
OKI	43324401 43381901	C5500n/C5800Ldn - Toner Cartridge, Yellow (High Yield) Cross Compatible with OKI C5600 (UK/EU)	5,000
OKI	43324402 43381902	C5500n/C5800Ldn - Toner Cartridge, Magenta (High Yield) Cross Compatible with OKI C5600 (UK/EU)	5,000
OKI	43324403 43381903	C5500n/C5800Ldn - Toner Cartridge, Cyan (High Yield) Cross Compatible with OKI C5600 (UK/EU)	5,000
OKI	43324404 43381904	C5500n/C5800Ldn - Toner Cartridge, Black (High Yield) Cross Compatible with OKI C5600 (UK/EU)	5,000
OKI	43459301 43459401	C3400n/CX3530 - Toner Cartridge, Yellow (High Yield) Cross Compatible with OKI C3300 (UK/EU)	2,500
OKI	43459302 43459402	C3400n/CX3530 - Toner Cartridge, Magenta (High Yield) Cross Compatible with OKI C3300 (UK/EU)	2,000
OKI	43459303 43459403	C3400n/CX3530 - Toner Cartridge, Cyan (High Yield) Cross Compatible with OKI C3300 (UK/EU)	2,000
OKI	43459304 43459404	C3400n/CX3530 - Toner Cartridge, Black (High Yield) Cross Compatible with OKI C3300 (UK/EU)	2,000
OKI	42102901	B4100/4200/4250/4300/4350 - Toner Cartridge (High Yield)	6,000
OKI	42103001	B4100/4200/4250/4300/4350 - Toner Cartridge	3,000
OKI	52106701 52107201	1000/1050/2200/2350/2400/2450/2600/5050/5250/5300/5300+/5400/5600/5600+/5650 - Toner Cartridge	2,500
OKI	56116801 56116901	1000/1050/2200/2350/2400/2450/2600/5050/5250/5300/5300+/5400/5600/5600+/5650/5680 OL400e/600e/810e/OKIPAGE 6e/6ex Series - Drum	20,000
Panasonic	FQTF15	FP-7113/7115/7115S/7713/7715 - Toner	2,500
Panasonic	FQTK10	FP-7718/7722/7818/7824 - Toner	10,000
Panasonic	FQTK20	FP-7728/7735/7742/7750/7830 - Toner	20,000
Panasonic	FQTL20	FP-D250/D250F/D350/D350F/D355 - Toner	20,000
Panasonic	KX-FA76	KX-FL501/521/KX-FLM551/KX-FLB751/FLB756 - Toner Cartridge	2,000
Panasonic	KX-FA83	KX-FL511/541 - Toner Cartridge	2,500
Panasonic	UG3313	UF-550/560/770/880/885/895/DF-1100/DX-1000/DX-2000 - Toner Cartridge	10,000
Panasonic	UG3350	UF-585/595 - Toner Cartridge	7,500
Panasonic	UG5510	UF-780/790/6000/DX-800 - Toner Cartridge	9,000
Panasonic	UG5520	UF-890/990 - Toner Cartridge	12,000
Panasonic	UG5530 UG5540	UF-7000/8000/9000 - Toner Cartridge (High Yield)	10,000
Ricoh	400963	Aficio CL2000/CL3000 - Toner Cartridge, Black	5,000
Ricoh	400969	Aficio CL2000/CL3000 - Toner Cartridge, Cyan	5,000
Ricoh	400975	Aficio CL2000/CL3000 - Toner Cartridge, Magenta	5,000
Ricoh	400981	Aficio CL2000/CL3000 - Toner Cartridge, Yellow	5,000
Ricoh	402552	Aficio CL3500N (Type 165) - Toner Cartridge, Black	7,000
Ricoh	402553	Aficio CL3500N (Type 165) - Toner Cartridge, Cyan	6,000

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Ricoh	402554	Aficio CL3500N (Type 165) - Toner Cartridge, Magenta	6,000
Ricoh	402555	Aficio CL3500N (Type 165) - Toner Cartridge, Yellow	6,000
Ricoh	885372	Aficio AP3800C/CL7000 (Type 105) (Replaces 888030) - Toner Cartridge, Black (High Yield)	20,000
Ricoh	885373	Aficio AP3800C/CL7000 (Type 105) (Replaces 888035) - Toner Cartridge, Yellow (High Yield)	10,000
Ricoh	885374	Aficio AP3800C/CL7000 (Type 105) (Replaces 888036) - Toner Cartridge, Magenta (High Yield)	10,000
Ricoh	885375	Aficio AP3800C/CL7000 (Type 105) (Replaces 888037) - Toner Cartridge, Cyan (High Yield)	10,000
Ricoh	430222	1900L/2000L/2900L/3900L/3900NF/SFX-2000M/3900M AIO (Type 1135) (Replaces 430156) - Toner	4,500
Ricoh	430477	AC104/LF215/FAX 1170L/FAX 2210L/FAX 2270L (Type 1175) -Toner	3,500
Ricoh	885212	Aficio 550/650 (Type 5100D) - Toner	42,000
Ricoh	885257	Aficio 1013/1013F (Type 1150D) - Toner	23,000
Ricoh	885288	Aficio 1022/1027 (Type 2120D) - Toner	11,000
Ricoh	887640	FT6645/6655/6665 (Type 620) - Toner	38,000
Ricoh	887718	FT4022/4027/4127/4522/4527/4622/4627/4822/5035/5135/5535/5632/5732/5832/5840 (Type 450) (Replaces 889463) - Toner	17,000
Ricoh	888086	Aficio 1015/1018 (Type 1140D) - Toner	9,000
Samsung	CLP-500D5C	CLP-500/550 - Toner Cartridge, Cyan	5,000
Samsung	CLP-500D5M	CLP-500/550 - Toner Cartridge, Magenta	5,000
Samsung	CLP-500D5Y	CLP-500/550 - Toner Cartridge, Yellow	5,000
Samsung	CLP-500D7K	CLP-500/550 - Toner Cartridge, Black	7,000
Samsung	CLP-510D2C CLP-510D5C	CLP-510 - Toner Cartridge, Cyan (High Yield)	5,000
Samsung	CLP-510D2M CLP-510D5M	CLP-510 - Toner Cartridge, Magenta (High Yield)	5,000
Samsung	CLP-510D2Y CLP-510D5Y	CLP-510 - Toner Cartridge, Yellow (High Yield)	5,000
Samsung	CLP-510D3K CLP-510D7K	CLP-510 - Toner Cartridge, Black (High Yield)	7,000
Samsung	CLP-C300A	CLP-300/300N/CLX-3160FN - Toner Cartridge, Cyan	1,000
Samsung	CLP-K300A	CLP-300/300N/CLX-3160FN - Toner Cartridge, Black	2,000
Samsung	CLP-M300A	CLP-300/300N/CLX-3160FN - Toner Cartridge, Magenta	1,000
Samsung	CLP-Y300A	CLP-300/300N/CLX-3160FN - Toner Cartridge, Yellow	1,000
Samsung	ML1210D3	ML-1210/1250/1430 - Toner Cartridge	3,000
Samsung	ML1610D2	ML-1610 - Toner Cartridge	2,000
Samsung	ML1650D8	ML-1650/1651N - Toner Cartridge	8,000
Samsung	ML1710D3	ML-1710/1740/1750/1755/1500/1510/1520, SF-560/565P/755P, SCX-4016 /4116/4216F - Toner Cartridge	3,000
Samsung	ML2010D3	ML-2010/2510/2570/2571N, SCX-4521F/4521FG - Toner Cartridge	3,000
Samsung	ML2150D8	ML-2150/2151N/2152W - Toner Cartridge	8,000
Samsung	ML2250D5	ML-2250/2251N/2251NP/2252W, SCX-4720F/4720FN - Toner Cartridge	5,000
Samsung	ML4500D3	ML-4500/4600 - Toner Cartridge	2,500
Samsung	ML6060D6	ML-1440/1450/6060 - Toner Cartridge	6,000
Sharp	AL100DR	AL1000/1010/1020/1041/1200/1220/1250/1340/1451/1521//1540/1551 /1631/1641CS/1651CS/1661CS - Drum	18,000



OEM	OEM Item No.	Product Description/Compatibility	Yield
Sharp	AL100TD	AL1000/1010/1020/1041/1200/1220/1250/1521 /1631/1641CS/1651CS/1655CS/1661CS/1680 - Toner Cartridge	6,000
Sharp	AL110TD	AL1340/1351/1451/1530/1540/1551 - Toner	4,000
Sharp	AR152NT	AR151/152/152F/153E/153EN/156/157/157E/157EN/157NT/168D/168S/ARF152 - Toner Cartridge	6,500
Sharp	AR201NT AR202NT	AR162/162S/163/164/201/207/M160/M162/M205 - Toner Cartridge	16,000
Sharp	AR330NT AR400NT	AR250/280/285/287/286/335/336/337/405/407 - Toner Cartridge	22,000
Sharp	AR450NT	ARM280/M280N/M280U/M350/M350N/M350U/M450/M450N/M450U/P350/P450 - Toner Cartridge	27,000
Sharp	AR500NT	AR501/505/507 - Toner Cartridge	25,000
Sharp	AR532NT	AR5125/5132 - Toner Cartridge	15,000
Sharp	AR650NT	AR650 - Toner Cartridge	60,000
Sharp	AR810MT	AR-651/810 - Toner Cartridge	60,000
Sharp	FO26ND	FO-2600/2700M - Toner	2,000
Sharp	FO47ND	FO-4650/4700/4970/5550/5700/5800/6700 - Toner	6,000
Sharp	FO50ND	FO-DC500/525/535/600/635/4400/4450/4470 - Toner	6,000
Sharp	SF216MT1	SF2020/2116/2118/2120 - Toner Cartridge	5,000
Sharp	SF222MT1	SF2022/2027/2035 - Toner Cartridge	8,000
Sharp	SF240NT SF230NT	SF2025/2030/2530/2040/2540 - Toner Cartridge	16,500
Sharp Toshiba	FO47DR DK-18	Sharp FO-4400/4450/4470/4650/4700/4970/5550/5700/5800/6700, Toshiba DP80F/85F - Drum	20,000
Toshiba	T1200E	e-Studio 120/150/162 - Toner	6,500
Toshiba	T1350	BD 1340/1350/1360/1370 - Toner (4pk)	4,300
Toshiba	T1550	BD1550/1560 - Toner	7,000
Toshiba	T1600	e-Studio 16/160 - Toner	5,000
Toshiba	T2060	BD 2060/2860 - Toner	7,500
Toshiba	T2460	DP 2460/2570 - Toner	10,000
Toshiba	T3500	e-Studio 28/35/45 - Toner	13,500
Toshiba	T3560	BD 3560/4560 - Toner	13,000
Toshiba	T3580	DP 3580 - Toner	40,000
Toshiba	T4550	BD 3550/4550 - Toner	16,500
Toshiba	T6570	DP4580/5570/6570/8070, e-Studio 55/65/80 - Toner	60,000
Toshiba	TK-10	TF631/671 - Toner	4,000
Toshiba	TK-15	DP120F/125F - Toner	3,800
Toshiba	TK-18	DP80F/85F - Toner	6,000
Xerox	016-1879-00 016-1944-00	Phaser 7700 - Toner Cartridge, Cyan (High Yield)	10,000
Xerox	016-1880-00 016-1945-00	Phaser 7700 - Toner Cartridge, Magenta (High Yield)	10,000
Xerox	016-1881-00 016-1946-00	Phaser 7700 - Toner Cartridge, Yellow (High Yield)	10,000
Xerox	016-1882-00 016-1947-00	Phaser 7700 - Toner Cartridge, Black (High Yield)	12,000
Xerox	016-2001-00 016-2005-00	Phaser 6200 - Toner Cartridge, Cyan (High Yield)	8,000
Xerox	016-2002-00 016-2006-00	Phaser 6200 - Toner Cartridge, Magenta (High Yield)	8,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
Xerox	016-2003-00 016-2007-00	Phaser 6200 - Toner Cartridge, Yellow (High Yield)	8,000
Xerox	016-2004-00 016-2008-00	Phaser 6200 - Toner Cartridge, Black (High Yield)	8,000
Xerox	106R00174 106R01145	Phaser 6350 - Toner Cartridge, Magenta (High Yield)	10,000
Xerox	106R00668 106R00672	Phaser 6250 - Toner Cartridge, Cyan (High Yield)	8,000
Xerox	106R00669 106R00673	Phaser 6250 - Toner Cartridge, Magenta (High Yield)	8,000
Xerox	106R00670 106R00674	Phaser 6250 - Toner Cartridge, Yellow (High Yield)	8,000
Xerox	106R00671 106R00675	Phaser 6250 - Toner Cartridge, Black (High Yield)	8,000
Xerox	106R00676 106R00680	Phaser 6100 - Toner Cartridge, Cyan (High Yield)	5,000
Xerox	106R00677 106R00681	Phaser 6100 - Toner Cartridge, Magenta (High Yield)	5,000
Xerox	106R00678 106R00682	Phaser 6100 - Toner Cartridge, Yellow (High Yield)	5,000
Xerox	106R00679 106R00684	Phaser 6100 - Toner Cartridge, Black (High Yield)	7,000
Xerox	106R01073 106R01082	Phaser 6300 - Toner Cartridge, Cyan (High Yield)	7,000
Xerox	106R01073 106R01144	Phaser 6350 - Toner Cartridge, Cyan (High Yield)	10,000
Xerox	106R01074 106R01083	Phaser 6300 - Toner Cartridge, Magenta (High Yield)	7,000
Xerox	106R01075 106R01084	Phaser 6300 - Toner Cartridge, Yellow (High Yield)	7,000
Xerox	106R01075 106R01146	Phaser 6350 - Toner Cartridge, Yellow (High Yield)	10,000
Xerox	106R01076 106R01085	Phaser 6300 - Toner Cartridge, Black (High Yield)	7,000
Xerox	106R01076 106R01147	Phaser 6350 - Toner Cartridge, Black (High Yield)	10,000
Xerox	106R01214 106R01218	Phaser 6360 - Toner Cartridge, Cyan (High Yield)	12,000
Xerox	106R01215 106R01219	Phaser 6360 - Toner Cartridge, Magenta (High Yield)	12,000
Xerox	106R01216 106R01220	Phaser 6360 - Toner Cartridge, Yellow (High Yield)	12,000
Xerox	106R01217 106R01221	Phaser 6360 - Toner Cartridge, Black (High Yield)	18,000
Xerox	106R01271	Phaser 6110/6110MFP - Toner Cartridge, Cyan	3,000
Xerox	106R01272	Phaser 6110/6110MFP - Toner Cartridge, Magenta	3,000
Xerox	106R01273	Phaser 6110/6110MFP - Toner Cartridge, Yellow	3,000
Xerox	106R01274	Phaser 6110/6110MFP - Toner Cartridge, Black	5,000
Xerox	113R00656 113R00657	Phaser 4500 - Toner Cartridge (High Yield)	18,000
Xerox	013R00548	DocuPrint P12 - Toner Cartridge	6,000

OEM	OEM Item No.	Product Description/Compatibility	Yield
Xerox	101R203	Multifunction Pro 635/645/657 - Drum	10,000
Xerox	106R00441 106R00442	P1210 - Toner Cartridge (High Yield)	6,000
Xerox	106R364	DocuPrint P8 - Toner Cartridge	3,000
Xerox	106R365	Multifunction Pro 635/645/657 - Toner Cartridge	3,800
Xerox	106R367	Multifunction Pro 535/545 (Replaces 106R232) - Toner Cartridge	3,600
Xerox	106R402	WorkCentre Pro 555/575 - Toner Cartridge	6,000
Xerox	106R404	WorkCentre 665/685/765/785 - Toner Cartridge	3,000
Xerox	113R00095	Docuprint N17/4517 - Toner Cartridge	12,000
Xerox	113R00173	DocuPrint N24/32/40/3225/N40/4025, DocumentCenter 220/230/332/340 QMS 3260/4032 with chip - Toner Cartridge (same as 113R317)	23,000
Xerox	113R00195	N4525 - Toner Cartridge	30,000
Xerox	113R00446	DocuPrint N2125 - Toner Cartridge	15,000
Xerox	113R161	5018/5021/5028/5034/5328/5344 - Toner Cartridge	25,000
Xerox	113R161 13R9	5018/5021/5028/5034/5328/5344 (Replaces 113R273) - Toner Cartridge	25,000
Xerox	113R288	Multifunction Pro 535/545 - Drum	8,000
Xerox	113R296	DocuPrint P8E/P8EX/WC385 - Toner Cartridge	5,000
Xerox	113R457	WorkCentre Pro 555/575 - Drum	20,000
Xerox	113R459	WorkCentre Pro 665/685/765/785 - Drum	10,000
Xerox	13R551	XD100/102/103F/105F/120F/125F/130DF/155F/155DF - Drum	18,000
Xerox	13R553	DocuPrint P8/XE60/62/80/90FX - Drum	3,000
Xerox	6R881	XC800/1000/1200 - Toner Cartridge	3,300
Xerox	6R914	XD100/102/103F/105F/120F/125/130DF/155F/155DF - Toner Cartridge	6,000
Xerox	6R916	XE60/62/80/82/88/90FX - Toner Cartridge	3,000
Xerox	113R00173(M)	DocuPrint N24/32/40/3225/N40/4025, DocumentCenter 220/230/332/340 QMS 3260/4032 with chip - Toner Cartridge, MICR	23,000
Xerox	113R0095(M)	Docuprint N17/4517 - Toner Cartridge, MICR	10,000
Xerox	016-1825-00	Phaser 850 - Solid Ink, 5 Cyan & 2 FREE Black	5,915
Xerox	016-1826-00	Phaser 850 - Solid Ink, 5 Magenta & 2 FREE Black	5,915
Xerox	016-1827-00	Phaser 850 - Solid Ink, 5 Yellow & 2 FREE Black	5,915
Xerox	016-1903-01	Phaser 860 Solid Ink, 5 Cyan & 2 FREE Black	7,000
Xerox	016-1904-01	Phaser 860 Solid Ink, 5 Magenta & 2 FREE Black	7,000
Xerox	016-1905-01	Phaser 860 Solid Ink, 5 Yellow & 2 FREE Black	7,000
Xerox	016-2040-00	Phaser 8200 - Solid Ink, 5 Black	7,000
Xerox	016-2044-00	Phaser 8200 - Solid Ink, 10 Black	14,000
Xerox	016-2045-00	Phaser 8200 - Solid Ink, 5 Cyan	7,000
Xerox	016-2046-00	Phaser 8200 - Solid Ink, 5 Magenta	7,000
Xerox	016-2047-00	Phaser 8200 - Solid Ink, 5 Yellow	7,000
Xerox	108R00604	Phaser 8400 - Solid Ink, 3 Black	3,400
Xerox	108R00605	Phaser 8400 - Solid Ink, 3 Cyan	3,400
Xerox	108R00606	Phaser 8400 - Solid Ink, 3 Magenta	3,400
Xerox	108R00607	Phaser 8400 - Solid Ink, 3 Yellow	3,400
Xerox	108R00660	WorkCentre C2424 - Solid Ink, 3 Cyan	3,400
Xerox	108R00661	WorkCentre C2424 - Solid Ink, 3 Magenta	3,400
Xerox	108R00662	WorkCentre C2424 - Solid Ink, 3 Yellow	3,400
Xerox	108R00663	WorkCentre C2424 - Solid Ink, 3 Black	3,400
Xerox	108R00664	WorkCentre C2424 - Solid Ink, 6 Black & 1 FREE Black	6,800

OEM	OEM Item No.	Product Description/Compatibility	Yield
Xerox	108R00668	Phaser 8500/8550 - Solid Ink, 3 Black & 1 FREE Black	3,000
Xerox	108R00669	Phaser 8500/8550 - Solid Ink, 3 Cyan & 1 FREE Cyan	3,000
Xerox	108R00670	Phaser 8500/8550 - Solid Ink, 3 Magenta & 1 FREE Magenta	3,000
Xerox	108R00671	Phaser 8500/8550 - Solid Ink, 3 Yellow & 1 FREE Yellow	3,000
Xerox	108R00672	Phaser 8500/8550 - Solid Ink, 6 Black & 1 FREE Black	6,000
Xerox	108R00723	Phaser 8560/8560MFP - Solid Ink, 4 Cyan	3,400
Xerox	108R00724	Phaser 8560/8560MFP - Solid Ink, 4 Magenta	3,400
Xerox	108R00725	Phaser 8560/8560MFP - Solid Ink, 4 Yellow	3,400
Xerox	108R00726	Phaser 8560/8560MFP - Solid Ink, 4 Black	3,400
Xerox	108R00727	Phaser 8560/8560MFP - Solid Ink, 7 Black	6,800
Xerox Konica Minolta OKI	006R90293 006R90303 950-183 41304208 41963004	Phaser 1235, Konica Minolta 7812/7820, OKI C7100/C7300/C7350/C7500/ C7550/C7200/C7400 - Toner Cartridge, Black (High Yield)	10,000
Xerox Konica Minolta OKI	006R90294 006R90304 950-184 41304207 41963003	Phaser 1235, Konica Minolta 7812/7820, OKI C7100/C7300/C7350/C7500/ C7550/C7200/C7400 - Toner Cartridge, Cyan (High Yield)	10,000
Xerox Konica Minolta OKI	006R90295 006R90305 950-185 41304206 41963002	Phaser 1235, Konica Minolta 7812/7820, OKI C7100/C7300/C7350/C7500/ C7550/C7200/C7400 - Toner Cartridge, Magenta (High Yield)	10,000
Xerox Konica Minolta OKI	006R90296 006R90306 950-186 41304205 41963001	Phaser 1235, Konica Minolta 7812/7820, OKI C7100/C7300/C7350/C7500/ C7550/C7200/C7400 - Toner Cartridge, Yellow (High Yield)	10,000
Xerox Konica Minolta OKI	016-1973-00 016-1977-00 960-893 41963603	Phaser 7300, Konica Minolta 7830, OKI C9300/C9500 - Toner Cartridge, Cyan (High Yield)	15,000
Xerox Konica Minolta OKI	016-1974-00 016-1978-00 960-892 41963602	Phaser 7300, Konica Minolta 7830, OKI C9300/C9500 - Toner Cartridge, Magenta (High Yield)	15,000
Xerox Konica Minolta OKI	016-1975-00 016-1979-00 960-891 41963601	Phaser 7300, Konica Minolta 7830, OKI C9300/C9500 - Toner Cartridge, Yellow (High Yield)	15,000
Xerox Konica Minolta OKI	016-1976-00 016-1980-00 960-890 41963604	Phaser 7300, Konica Minolta 7830, OKI C9300/C9500 - Toner Cartridge, Black (High Yield)	15,000



misc.



OEM	OEM Item No.	Product Description/Compatibility	Product Group
Brother	PC101	Fax 1150P/1200P/1350/1700P, IntelliFax 1150/1250/1350M/1450MC/1550MC, MFC 1650/1750 MFP/1850MC MFP/1950MC MFP/1950+ MFP/6000 MFP - Print Cartridge	Thermal Transfer
Brother	PC102RF	Fax 1150P/1200P/1350/1700P, IntelliFax 1150/1250/1350M/1450MC/1550MC, MFC 1650/1750 MFP/1850MC MFP/1950MC MFP/1950+ MFP/6000 MFP - PC101 Refill Kit	Thermal Transfer
Brother	PC201	Fax 1010/1010+/1020e/1020P/1030+/1030e/1030P/1270, IntelliFax 1010/1020/1030/ 1110/1170/1270/1270e, 1570MC MFP/1575MC/1770, MFC 1025 MFP/1770/1870MC/1970MC MFP - Print Cartridge	Thermal Transfer
Brother	PC202RF	Fax 1010/1010+/1020P/1030+/1030e/1030P/1270, IntelliFax 1170/1270/1270e/1570MC MFP/1575MC/1770, MFC 1770/1780/1870MC/1970MC MFP - PC201 Refill Kit	Thermal Transfer
Brother	PC301	Fax 750/770/870MC/910/917/920/920Z/921/930/931/940, IntelliFax 750MFP/770/775/870MC MFP/885MC, MFC 970MC - Print Cartridge	Thermal Transfer
Brother	PC302RF	Fax 750/770/870MC/910/917/920/920Z/930/931/940 E-mail, IntelliFax 750MFP/770/775/870MC MFP/885MC, MFC 970MC - PC301 Refill Kit	Thermal Transfer
Brother	PC401	Fax 560/565/580MC, IntelliFax PPF 560/580MC, MFC 660MC - Print Cartridge	Thermal Transfer
Brother	PC402RF	Fax 575, Fax 560/565/580MC, IntelliFax PPF 560/580MC, MFC 660MC - PC401 & PC501 Refill Kit	Thermal Transfer
Brother	PC501	Fax 575 - Print Cartridge	Thermal Transfer
Brother	PC91	PPF 900/950m/980m/1500m - Print Cartridge	Thermal Transfer
Brother	PC92RF	PPF 900/950M/980M/1500M - PC91 Refill Kit	Thermal Transfer
Panasonic	KX-FA132	KX-FA132, F1000/F1050/F1150/F1200 - Film Cartridge	Thermal Transfer
Panasonic	KX-FA133	KX-F1000/F1020/F1050/F1070/F1150/F1200 - FX-FA132 - Refill Kit	Thermal Transfer
Panasonic	KX-FA135	KX-FA135/FP195/FP200/FP205/FP210/FP220/FP230/FP245/FP250/FP260/FP270/FP280, FM220/FM230 - Film Cartridge	Thermal Transfer
Panasonic	KX-FA136	KX-FP200/KX-FP205/KX-FP250/KX-FP280/KX-FM210/KX-FM215/KX-FM220/KX-FMC230/195 - KX-FA135 - Refill Kit	Thermal Transfer
Panasonic	KX-FA53 KX-FA55	KX-FA53/FA55, FP80/FP81/FP85/FP86/FP94/FP95/FP151/FP152/FP155/FP161/FP165, FPC91/FPC95/FPC96/FPC151/FPC161/FPC165/FPC166, FPG175/FPG371/FPG372, FMC230 - Film Cartridge	Thermal Transfer
Panasonic	KX-FA65	KX-FA65, FP101/FP105/FP121, FPM106, FPW111, FPC135/FPC141, FHD301 - Film Cartridge	Thermal Transfer
Panasonic	KX-FA92	KX-FA92, FP145, FPG376/FPG377/FPG381/FPG391 - Film Cartridge	Thermal Transfer
Panasonic	KX-FA93	KX-FHD331/FHD332/FHD351 - Film Cartridge	Thermal Transfer
Panasonic	KX-FA94	KX-FB421 - Film Cartridge	Thermal Transfer

OEM	OEM Item No.	Product Description/Compatibility	Product Group
Sharp	UX15CR FO15CR	UF-1450/1460/1470/1650/1660/1850/ UX1000/1100/1300/1400 - Thermal Film	Thermal Transfer
Sharp	UX3CR FO3CR	UX-300/305/330L/340L/345L/355/355L/460/465L - Refill Kit	Thermal Transfer
Sharp	UX3CR FO3CR	UX-300/305/330L/340L/345L/355/355L/460/465L - Thermal Film	Thermal Transfer
Sharp	UX5CR	UX-A255/A260/CD600/CL220/P100/P115/P200 - Thermal Film	Thermal Transfer
Epson	7753	LQ200/500/570/800/870	Ribbons
Epson	7754	LQ1000/1050/1070/1170	Ribbons
Epson	8750	FX/MX-80 LX300/LX800	Ribbons
Epson	8755	FX/MX-100/1050/1170	Ribbons
Epson	8766	DFX5000 DFX8000	Ribbons
Epson	7762L	LQ2500/2550/860/1060	Ribbons
Epson	ERC03	Epson ERC-03 Purple or Black	Ribbon
Epson	ERC05	Epson ERC-05 Purple	Ribbon
Epson	ERC09	Epson ERC-09 Purple or Black	Ribbon
Epson	ERC18	Epson ERC-18 Purple or Black	Ribbon
Epson	ERC21	Epson ERC-21 Purple	Ribbon
Epson	ERC22	Epson ERC-22 Purple	Ribbon
Epson	ERC23	Epson ERC-23 Purple, Black or Black/Red	Ribbon
Epson	ERC27	Epson ERC-27 Purple or Black	Ribbon
Epson	ERC28	Epson ERC-28 Purple or Black	Ribbon
Epson	ERC30/34/38	Epson ERC-30 / 34 / 38 Purple or Black	Ribbon
Epson	ERC31	Epson ERC-31 Purple or Black	Ribbon
Epson	ERC32	Epson ERC-32 Purple or Black	Ribbon
Epson	ERC35	Epson ERC-35 Purple or Black	Ribbon
Epson	ERC37	Epson ERC-37 Purple	Ribbon
Epson	S015086	Epson LQ 2070/2170	Ribbon
Epson	S015091	Epson FX-980	Ribbon
Epson	S015290	Epson LQ-630	Ribbon
Epson	S015327/335/336	Epson FX-2190/LQ-2090	Ribbon
Epson	S015329/337	Epson FX-890/LQ-590	Ribbon
IBM	547937	IBM 1403/3203/4245 Wide Line	Ribbon
IBM	1040247	IBM 4683/4684 Model I/II	Ribbon
IBM	1040282	IBM 4234 (11, 12 & 13)"	Ribbon
IBM	1040414	IBM Proprinter 4202XL	Ribbon
IBM	1040864	IBM 4226	Ribbon
IBM	1040930	IBM 2380/2381/2390/2391	Ribbon
IBM	1053685	IBM 4247, Genicom 3460, Sigma Bull	Ribbon
IBM	4412372	IBM 5225 Wide Line	Ribbon
IBM	4483015	IBM 4683/4684 Model I/II	Ribbon
IBM	6092694	IBM 4248 Wide Line	Ribbon
IBM	6295158	IBM 4234 Model 1 & 2	Ribbon

Product List

Product List

OEM	OEM Item No.	Product Description/Compatibility	Product Group
IBM	6328829	IBM Proprinter 4201	Ribbon
IBM	7034638	IBM 1403/3203/4245 Wide Line	Ribbon
IBM	1040400, 104369	IBM 6262 Wide Line	Ribbon
IBM	1040889/75	IBM 4683 Model III	Ribbon
IBM	7032877, 7819690	IBM 3262	Ribbon
OKI	52103601	OkI ML 393/393C	Ribbon
OKI	52104001	OkI ML 180/182/190/320/380/390 Series Seamless	Ribbon
OKI	52106001	OkI ML 590/591	Ribbon
Panasonic	KX-P110/115/145	1080/1090/1180/1595/1123/1124(Seamless)	Ribbon
Panasonic	KX-P150	2123/2124/2180	Ribbon
Panasonic	KX-P155	1524/1624/2624/3624	Ribbon
Panasonic	KX-P160	2130/2135	Ribbon
Panasonic	KX-P190	KX-P3196	Ribbon
Photo Paper	4X6 PAPER	4x6" PHOTO GLOSSY PAPER (20 SHEETS)	Paper
Photo Paper	4X6 PAPER-100	4X6" PHOTO GLOSSY PAPER(100 SHEETS)	Paper
Photo Paper	8X11 PAPER	8.5 x 11" PHOTO GLOSSY PAPER (20 SHEETS)	Paper



refill my
empties



How does the Refill My Empties™ Program work?

1. You send us your empties for remanufacturing
2. We inspect, clean, fill, test and package your empties for you
3. You receive Guaranteed cartridges Ready-To-Sell

Who can benefit from this program?

If you collect empty inkjet cartridges, you can benefit from this program. We have hundreds of dealers using this program now. Many of them are high volume internet retailers. They rely on the Refill My Empties program to maintain a healthy profit-per-cartridge, even with the price-competition nature of the internet.

What is the minimum order?

We have a 5 cartridge minimum for each model of cartridge you send. For example, if you are sending 10 different cartridge models, you must send at least five of each model. If you use our Guaranteed Express program, there is no minimum.

What cartridge models can I send?

We service 53 cartridges including the following brands: HP, Lexmark, Dell, and Canon. See the price sheet for a complete list of cartridges.

What is your quality record and failure rate?

Our average failure rate is 2.5%. We are one of the only remanufacturers to publish our failure rates. The fact that we were voted #1 in Inkjet Quality by the readers of Recharger Magazine validates our commitment to quality.

What is your warranty and return policy?

All cartridges remanufactured by Cartridges Are Us come with our standard one-year warranty. Defective cartridges can be returned for a credit on your account or a replacement. We do not do cash refunds or issue checks.

What is the turn around time?

The normal turn around time is 7 to 10 days. That means your shipment will be shipped back to you 7 to 10 days from the time we process your cartridges.

How is the final product packaged?

All cartridges will be shipped back to you in our standard clamshell packaging.

What about shipping?

You pay for shipping both ways. We can ship using FedEx or UPS – whichever you prefer. Orders totaling \$300 or more will receive free ground shipping back to you.

What happens to defective empties?

We only accept virgin empties to cut down on defects. If some of your empties do not pass our visual or electrical inspection, they can be returned to you free of charge as long as you cover the cost of shipping. However, for cartridges that are rejected during the remanufacturing process, we charge a \$1.00 processing fee for each one you want returned.

How do I get started?

1. Fill out the Refill My Empties Order Form.
2. Package up your empties according to our packaging guide.
3. Ship us your empties along with a copy of the Order Form.

Contact our Customer Service Team with any questions:

By Phone: (888) 525-2322

By Fax: (989) 875-8127

By Email: Info@CartridgesAreUs.com

Recently released cartridge models may not be available for a 7-10 day turn-around. Depending on core availability certain cartridges may have a 2 week processing time. Please call (888) 525-2322 with any questions.

Pricing

OEM Part #	Express	RME
Canon BC02,05,20, BX3	\$5.99	\$5.75
Canon PG40,50, CL41,51,52	\$6.49	\$6.25
Canon CLI-8 Series	\$4.50	\$4.25
Canon PGI-5	\$4.75	\$4.50
HP 25,49,41,23,17,78,22,28,57,58,59,60C,61,75,93,95,97,99, 100,102,110,901C	\$6.49	\$6.25
HP 26,29,40,44,50,20,21,27,56,60B,62,74,92,94,96,98,901B	\$5.99	\$5.75
HP 51645/C6615	\$3.25	\$3.00
HP C5010D/C5011D	\$6.99	\$6.75
HP #02 with New Chip	\$4.19	\$3.99
HP Tanks #10, #11, #88 With New Chip	\$6.99	\$6.75
All Dell/All Lexmark Black Cartridges	\$6.99	\$6.75
All Dell/All Lexmark Color & Photo Cartridges	\$6.99	\$6.75
HP C6195A Ultra Fast Dry - Non-Coated Surfaces	\$7.99	\$7.75
HP C6168A/C6169A/C6170A/C6173A	\$7.99	\$7.75
HP C6120A UV Fluorescent / FP Ultimail	\$12.99	\$11.99
Primera - All (2 week processing time)	\$8.99	\$8.75

CAU Return Policy

- 1.) Cartridges are guaranteed for 1 year from date of sale.
- 2.) Stock Items – Full credit or cash back will be issued up to 90 days on any unopened returned product purchased from CAU. 91-180 days unopened product can be returned for credit only with a 20% restocking fee. Unopened product over 180 days will not be accepted for credit.
- 3.) Special Orders – Unopened product can be returned up to 30 days for credit or cash back and are subject to a 20% restocking fee. Defective product will be handled as all other defective cartridges.
- 4.) Defective cartridges will be accepted up to 1 year from the date of sale. We will replace the cartridges or credit your account. We will replace or give a credit provided it is a CAU product and is not an empty cartridge.
- 5.) CAU will provide a return label, only to the CAU customer, when you have a total of 5 inkjets or 1 toner. If you have 1 toner, any number of inkjets can be included with the return.
- 6.) Cash back is only given on returned, unopened product 90 days old or less. All other returns will be on an exchange or credit basis.
- 7.) Credit is issued at current prices.

BEFORE YOU REPLACE A PRINTER:

It is extremely unlikely that any inkjet cartridge will ruin a printer. Remember, the total volume of ink in a cartridge is extremely low; and if the entire amount were to somehow get out, it would still only be a small amount. When people fail to clean their printers and ink accumulates in their reservoirs, this can spill out; and often, the cartridge is blamed for neglect in cleaning. This happens especially when printers are moved or tipped.

If you believe a printer was damaged by a CAU cartridge, our policy is as follows:

1. You must obtain an RMA form from CAU by calling 888.525.2322
2. Ship the printer in question and the cartridge, at your expense, back to CAU, 100 Raycraft Drive, Ithaca, MI 48847

Upon receipt of the printer, we will have our authorized technicians examine it to determine if the CAU cartridge was at fault or if there were other issues (such as improper cleaning and maintenance) that actually caused the problem. If we determine that a CAU cartridge was at fault, we will clean the printer, ship it back to you and we will pay for the ground shipping charges.

THE ABOVE POLICY IS IN LIEU OF ALL OTHER WARRANTIES EXPRESSED, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE AND MERCHANTABILITY AND SETS FORTH BUYER'S EXCLUSIVE REMEDY IN CONNECTION WITH SUCH WARRANTIES. IN NO EVENT SHALL WE BE LIABLE FOR COLLATERAL, CONSEQUENTIAL, INDIRECT, INCIDENTAL OR EXEMPLARY DAMAGES, INCLUDING, WITHOUT LIMITATION, ANY LOST PROFITS, LOSS OF DATA OR LOSS OF USE, ARISING OUT OF, OR CONNECTED IN ANY WAY WITH, THIS AGREEMENT OR ANY GOODS SOLD PURSUANT HERETO. SOME STATES OR PROVINCES DO NOT ALLOW THE EXCLUSION OR LIMITATION OF INCIDENTAL OR CONSEQUENTIAL DAMAGES OR IMPLIED WARRANTIES, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU. THIS WARRANTY GIVES YOU SPECIFIC LEGAL RIGHTS AND YOU MAY ALSO HAVE OTHER LEGAL RIGHTS WHICH VARY FROM STATE TO STATE OR PROVINCE TO PROVINCE.

General Dealer Terms

open accounts

Term accounts are only opened on a very strict basis. All customers to be considered for open accounts must meet the minimum following standards and fill out our credit application:

- 1) Must be listed on Dun & Bradstreet or provide compiled financial statements.
- 2) Must be a customer with us for a minimum of three months.
- 3) Must provide a valid credit card which becomes chargeable for any past due amounts.

international orders

All international orders require full wire transfer in advance of shipping. Bank and account information will be provided at time of order.

shipping and backorders

All shipments are FOB Ithaca, MI. We provide shipping through all major carriers. Shipping is billed to your invoice unless you provide us with a shippers account number to send the shipment freight collect. FREE GROUND SHIPPING is available if your order totals over \$300.

NOTE: If you tell us to ship any order with the US Postal System (including Priority Mail and Express Mail), our liability ends when we give the shipment to the Post Office or any postal carrier. All backordered items up to 10 cartridges will ship ground for a flat \$3.00. All backordered items over 10 pieces, or shipping by any other method, will be subject to regular shipping charges. Certain cartridges or special order items may be subject to actual freight charges and are not covered under these terms.

claims

All claims for damage, shortages, or any other shipping errors **must be made within 5 days of your receipt of the goods**. Damage due to freight handling should be directed to the delivery company.

warranty and returns

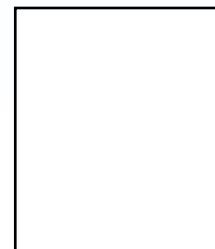
See previous page.

accounts past due and nsf checks

No shipments will be made to any account past due. Past due accounts are subject to a 1.5% monthly service charge. Accounts over 60 days past due may be turned over to collections. All NSF checks are subject to a \$35.00 fee and may be electronically debited from your account without further notice.

pricing

All prices and other information are subject to change without further notice.



Cartridges Are Us
100 Raycraft Dr., Ithaca, MI 48847
P (888) 525-2322 • F (989) 875-8127
www.cartridgesareus.com
Mon - Fri 9AM - 6PM EST